

**Sea-Bird Electronics, Inc.**

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SBE Quotation # 62517Q

Date: December 13, 2010

TO: Monterey Bay Aquarium Research Institute
ATTN: Hans Thomas
FROM: Craig Meyer

Sea-Bird Electronics is pleased to submit our **Quotation Number 62517Q** as follows:

Item	SBE Num	Qty	Description	Unit Price	Disc (%)	Ext. Disc Price
1	53 BPR	1	Bottom Pressure Recorder - With high pressure range quartz crystal pressure sensor, built-in temperature sensor, 7000m titanium pressure housing with battery compartment for 12 D cells. Includes 32 MB memory, RS-232 serial interface, frequency input channel for SBE 4M conductivity sensor, 2.5 meter data I/O cable (PN 801225), software, and complete documentation.	21,760.00	15.0	18,496.00
1a	53-1a	1	10,000 psia (6800 meter) Digiquartz sensor	.00	15.0	.00
1b	53-4a	1	Wet-pluggable (MCBH) connectors instead of standard (XSG/RMG) connectors on instrument and data I/O cable (optional conductivity sensor not installed)	350.00	15.0	297.50
Total Order (ExWorks FOB Factory):						\$22,110.00
Educational Discount:						<\$3,316.50>
Total Discounted Price:						\$18,793.50

TERMS:

Prices in USA Dollars, FOB Factory, Bellevue, Washington. A 15% Educational Discount is included in this quote. Freight and insurance charges can be billed "Collect" or prepaid and added to our invoice. Payment is due Net 30 days from date of shipment. A service charge (computed at an annual rate of 12% and beginning on the 31st day) will be assessed on all accounts not paid within 30 days. Payment by credit card (VISA/MasterCard/AMEX only) is also accepted. Shipping: Typically 6 weeks after receipt of order. This quote is valid through 31 March, 2011.