



October 12, 2017

MBARI
Monterey Bay Aquarium Research Institute

For the Attention of: Hans Thomas
Quote for customized "P" Series Products: PH2059MB34

Dear Hans,

Many thanks for your enquiry; Inspired Energy is pleased to provide the following quotation for the products listed below.

Description of custom battery:

PH2059MB34: A standard PH2059HD34 modified as follows:

- 💡 Custom TI fuel gauge chip as previously supplied in engineering sample form.
- 💡 Custom label with PH2059MB part number.
- 💡 D-Sub Connector nutscrews pre-inserted

"P"- Series Battery Packs						
Purchase Order Quantity	1-11	12-23	24-71	72-239	240-999	1K-4,999
Production Lead Time (Weeks)	3-5	3-5	3-5	4-6	5-7	6-8
PH2059MB34	\$177.97	\$149.72	\$136.47	\$125.22	\$114.97	\$110.47

"P" Series Accessories			
PO Quantity		1-499	500+
619017	Mating Connector - Right-Angle, PC mount	\$10.00	\$7.00
699013	Straight "P" Connector for Flying lead	\$9.00	\$7.00
699012	Backshell <u>Required</u> for 699013	\$9.00	\$7.00
699015	Replacement mounting nuts (each)	\$0.50	\$0.40
699014	699012+13+15 flying lead mating connector kit	\$18.50	\$14.40

Shipping Terms: Ex-Works Newberry FL USA

Payment Terms: 1% 10 Net 30

The volume breaks on this quote are based on purchase order volumes. We welcome non-cancelable blanket purchase orders with multiple releases up to nine months in advance, as this enables us to schedule our manufacturing facility, advance-purchase the components at lower prices and to pass on the savings to you.

All Inspired Energy products are designed and built by Inspired Energy at our facility in Florida USA.

Lead times do vary depending on the current component availabilities at the time of the order and the size of your initial release. The lead-time estimates given are from receipt of order to the shipment of the initial release quantity & are valid at the time of quotation.

We recognize that even the best plans may change and whenever possible, Inspired Energy will attempt to accommodate changes to orders. If this is not possible, order delivery schedule changes will be allowed according to the following limits:

- Order changes cannot be accepted within 4 weeks of the scheduled ship date.
- Push-outs up to 10 weeks must be requested in writing at least 4 weeks before the scheduled ship date.
- More than two push-outs of a single line-item order shall be deemed to be an order cancellation.
- Push-outs more than 10 weeks from the original ship date shall be deemed to be a cancellation.
- Cancellation charges, detailed below, will apply to any order or part thereof canceled.
- Upon receipt of a cancellation order, IE will provide a summary detailing the quantities of finished goods, sub-assemblies and components subject to cancellation charges.
- Any items not disposed of by the customer, 60 days after cancellation shall be disposed of by IE.
- All products are built to order & date coded on the date of packing/shipping. The product warranty is based on this date code. Any push-out or other shipping delay after the product has been date-coded, reduces the effective warranty on your product.



- Cancellation of partially-filled blanket orders will incur charges to adjust the quantity-based price to correctly reflect the reduced volume actually shipped as opposed to the quantity ordered.

Item	Cancellation Action
Date Coded Finished goods: Std. Products	70% Teardown & re-build charge
Un-Date Coded Finished goods: Std. Products	15% re-stocking / inventory holding / handling charge
Completed Standard Sub-Assemblies	15% re-stocking / inventory holding / handling charge
Common Components	15% re-stocking / inventory holding / handling charge

This quotation is valid for thirty (30) days from the date issued, and if not accepted in writing within this time, shall be void and of no effect. This quotation is subject to the Standard Conditions of Sale Inspired Energy available at www.inspiredenergy.com. This quotation applies to the full quantity of the above items purchased by you and ordered for delivery during the above delivery period. Inspired Energy is not responsible for performance or availability changes made by cell or component manufacturers.

Inspired Energy products are fully warranted against manufacturing defects based on our published specifications. Inspired Energy makes no claim of suitability for use in any customer-specific application. It is the responsibility of the device manufacturer to determine and confirm the suitability of these products for use in the device manufacturer's products, applications and markets under all operational conditions.

This quotation does not include any rights to any firmware, software, schematics, bills of materials, or other intellectual property presently owned by Inspired Energy. All ownership rights to such intellectual property are and remain the sole property of Inspired Energy. Any software and firmware included in the product may not be reverse engineered, decompiled, disassembled, copied used or distributed at any time without prior written permission from Inspired Energy.

Please accept our thanks for considering an Inspired Energy product. If there are any questions concerning this quotation, please contact us.

Yours sincerely,

The Inspired Energy Sales Team:

Ann Hall
Customer Service

Dave Baggaley / Lex Jacobs / Dave Hellriegel
Technical Sales