



Kearfott Corporation

A Subsidiary of Astronautics Corporation of America

Guidance & Navigation Division (GND)

1150 McBride Avenue, Little Falls, New Jersey 07424-2500 USA

Tel (973) 785-6000, Fax (973) 785-6024, Website: www.kearfott.com

CL-1000-NM/EK
17 February 2011

Monterey Bay Aquarium Research Institute
7700 Sandholdt Road
Moss Landing, CA 950039

Attn: Mr. Hans Thomas

Subj: Kearfott Proposal # MISC-1002

Encl: (1) Kearfott Proposal # MISC-1002 dated February 17, 2011.

Dear Mr. Thomas:

1. Kearfott Corporation is pleased to provide hereunder as enclosure (1) its firm-fixed-price proposal for P/N K600A377-36, S/N 0002.
2. The proposed price is valid from 17 February 2011 to 16 March 2011.
3. Should you have any questions, please contact the undersigned.

Very truly yours,

Kearfott Corporation
Guidance & Navigation Division

Natasha McLucas
Sr. Contracts Administrator
(973) 785-6594
n.mclucas@kearfott.com



Kearfott Corporation

A Subsidiary of Astronautics Corporation of America

Guidance & Navigation Division

Corporate Headquarters, 1150 McBride Avenue, Little Falls, New Jersey 07424-2500 USA

QUOTATION

Please Address Reply To:
KEARFOTT CORPORATION
1150 McBride Avenue, Little Falls, N.J. 07424-2500

Enclosure (1) to CL-1000NM/EK
17 February 2011

TO: Monterey Bay Aquarium Research Institute
7700 Sandholdt Road
Moss Landing, CA 95039

DATE: 02/17/2011

Page 1 of 1

Your Inquiry No: 1110008

Attention: Mr. Hans Thomas
Email: hthomas@mbari.org

Our File No: MISC-1002

We are pleased to offer the following item(s) at the price(s) and delivery shown

ITEM	QTY.	DESCRIPTION	UNIT PRICE	LOT PRICE
0001	1	Seadevil P/N: K600A377-36 S/N: 0002 <i>Cost Breakdown:</i> <i>Evaluate Failure</i> \$3,078.00 <i>Repair ISA</i> \$4,357.00 <i>Re-Test of unit</i> \$22,436.00 <i>TOTAL</i> \$29,871.00 <i>EVALUATION PREVIOUSLY FUNDED UNDER</i> <i>PO # 1110008</i> <i>ONE TIME CONCESSION ONLY</i> <i>Notes:</i> 1. Acceptance of all orders in accordance with standard Terms & Conditions 032300. 2. Kearfott's performance with respect to any resultant purchase order will be subject to availability of material and price validity. 3. Reference Kearfott's SPQR file number on all purchase orders and inquiries.	-	\$29,871.00
				(\$5,000.00)
				(2,871.00)
			TOTAL	\$22,000.00

If you have any questions regarding this Quotation, please call:
NATASHA McLUCAS

Telephone #: (973) 785-6594
Email: n.mclucas@kearfott.com

Shipment From Plant: Little Falls, N.J. Delivery 14 Weeks ARO

Type of Quotation:	☒ Fixed	☐ CPFF	☐ FPI	Terms:	Net 30 Days
	☐ R.O.M.	☐ Budgetary		F.O.B.	Little Falls, N.J.

This offer is firm and subject to your acceptance for: ☒ (30) Days ☐ (60) Days ☐ (90) Days ☐ (120) Days

Authorized Signature:

DATE: February 17, 2011

TITLE: EDWARD J. KELLY, DIRECTOR, LOGISTICS

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