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Duane Thompson

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**RE: MBARI Request for quote on battery pack with installed connector**

From: ted

To: Duane Thompson

Cc: Hans Thomas Erik Trauschke Emery Nolasco

Hi Duane-

Price = \$44/ea on a quantity of 1-24 batteries.

Price = \$41.50/ea on a quantity 25 and up batteries.

I have to charge a one-time set up fee for a new battery
NRE = \$250.

Thank You!

Sincerely Yours,

Ted Thurston

Applications Engineer/Account Manager/Outside Sales

Energy Sales LLC.

2030 Ringwood Ave.

San Jose, CA 95131

ted@energy-sales.com

650-969-0800 x 3114

650-961-2000 FAX

From: Duane Thompson [mailto:drthom@mbari.org]**Sent:** Monday, March 12, 2018 1:31 PM**To:** ted**Cc:** Hans Thomas; Erik Trauschke; Emerinciana**Subject:** Re: MBARI Request for quote on battery pack with installed connector

Greetings again, Sir Ted !

This _is_ a new design.

We are upgrading the Main Vehicle Computer and Power Converters in our Autonomous Underwat

Would you please quote for these quantities:

8

16

24

32

Our Chief Engineer will make the Final Decision on how many to purchase upon seeing any Price E