



Customer:	Monterey Bay Aquarium Research Institute (MBARI)	Account Manager:	Kim Swords
	7700 Sandholdt Road Moss Landing, California 95039-9644 United States		8280 Willow Place Drive North, Suite 130 Houston, Texas 77070 USA
Attention Of:	Erik Trauschke	Telephone No:	+1 281 890 2120
Cc:		Quote Number:	QUO-43309-D4N9 rev 1
Issued By:	Lauren Nordstrom	Date:	20-October-2021

Subject: LMN-770rev1 MBARI Nano with Connector, Hub

Erik,

I want to begin by thanking you for your interest in Sonardyne and allowing us to provide pricing. As per your request, below is pricing for a Nano and Charging Hub.

Should you require further information concerning this Quotation please do not hesitate to contact me.

With best regards,
Lauren Nordstrom

+1 281 890 2120

<mailto:Lauren.Nordstrom@sonardyne.com>



Quotation

Page 2 of 4

Stock Code	Type No.	Delivery	Qty	Unit List Price USD	Line Discount USD	Discounted Total Price USD
620-0572	8262-000-28	TBD	9	4,849.13	8,728.43	34,913.74

Nano With Connector

Nano with connector is specially designed for short duration acoustic positioning of divers or small underwater vehicles.

- Miniature size for fitting on divers and small ROVs
- Depth rated to 500m
- Powerful acoustic transmission level
- 50 bar pressure sensor for accurate high elevation tracking
- Medium Frequency operation
- Compatible with Sonardyne Ranger 2 USBL systems
- 12-28V DC
- RS232/3V3 TTL communications
- Responder
- 0.5m MCIL8F cable tail provided

620-0645	8262-102	TBD	3	743.60	446.16	1784.64
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Nano Universal I/Face Hub Kit

The Nano universal interface hub kit provides a means to charge and communicate with Nano and AvTrak 6 Nano variants with connectors.

- 115/230V AC/DC mains charger
- RS232/3V3 TTL interface
- USB to RS232 port

Subtotal 36,698.38

Grand Total (USD) 36,698.38



TERMS AND CONDITIONS OF QUOTATION:

1. This Sonardyne Quotation and any Purchase Order that is issued for Products or Services is subject to and in accordance with:
 - a. the terms of any existing Master Sales Agreement (MSA) the Customer has with Sonardyne governing the purchase of that Product or Service, or, if no MSA exists, Sonardyne's Supply of Products and Services Terms, a copy of which can be found at <https://www.sonardyne.com/terms/sales-usa/> or can be supplied upon request, as amended by the Terms and Conditions of this Quotation, and
 - b. applicable Product Specification(s) which can be found at <https://www.sonardyne.com/products.html> collectively called "Sonardyne Sales Terms"
2. All Purchase Orders placed against this Quotation must reference this Quotation Number and be subject to the Sonardyne Sales Terms. Purchase Orders are subject to acceptance by Sonardyne through issuance of a Sales Order Acceptance form. The prices in this Quotation remain valid for 30 days from the date of this Quotation.
3. Sonardyne reserves the right to withdraw or modify this Quotation without notice.
4. Prices quoted are in USD.

The prices may be adjusted at the discretion of Sonardyne as a result of any movement of the actual exchange rate, published by OANDA, beyond +/- USD0.03 (the daily midpoint price of the relevant trading days) between the date of this quotation and the date of a valid order placement. Alternatively the Customer may, at Purchase Order placement, agree to purchase the products and/or services in GBP.
5. A delivery schedule for the Products and/or Services can only be confirmed upon receipt of the Purchase Order.
6. Prices quoted are Ex Works, subject to the Sonardyne Supply of Products and Services Terms:
 - a. Sonardyne Products: Sonardyne, Yateley, UK, and, if applicable,
 - b. Deployment machines: Oslo, Norway,
 - c. Gate Valves: Norway or Sweden (which will be confirmed on receipt of the order).
7. Prices are exclusive of any applicable taxes, levies, import or export duties or fees, which will be invoiced as applicable.
8. Any additional costs incurred, such as shipping, will be invoiced at cost +15%.
9. Products are supplied in Sonardyne standard export packaging, unless otherwise stated.
10. Prices exclude any specialist quarantine certificates, certificates of conformity or any special packaging requirements, which are chargeable in addition
11. Products may be subject to USA and other relevant export licence controls.
12. Products may include software (whether embedded in any Product or provided as a software package or otherwise).
 - a. Where this quotation refers to price in respect of software this shall be deemed to be a licence fee and therefore no transfer of ownership in any software, copyright and intellectual property rights shall be implied or given.
 - b. In the event of a Sonardyne engineer installing any software (whether at the site of the Customer or Sonardyne), it is deemed that the Customer has read and accepted the Sonardyne Sales Terms including the terms relating to provision of software.



All dealings and transactions between the Customer (and any of its representatives) and any Sonardyne company (and any of its representatives) MUST be in compliance with all applicable bribery and corruption legislation, including UK Bribery Act 2010 and US Foreign Corrupt Practices Act 1977. Sonardyne may require written assurances and evidence of compliance with the legislation.

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With best regards,

Lauren Nordstrom

+1 281 890 2120

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