



Quotation

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Customer:	Monterey Bay Aquarium Research Institute (MBARI)	Account Manager:	Kim Swords
Attention Of:	Erik Trauschke	Telephone No:	+1 281 890 2120
Cc:		Quote Number:	QUO-43348-X0F2
Issued By:	Lauren Nordstrom	Date:	22 September 2021

Subject: LMN-777 MBARI FOC Nano w/ Connector & Hub Equipment Hire Quotation

Hello Erik,

Following your request for Hire of Products, I am pleased to provide the following quotation.

1. Customer details

Monterey Bay Aquarium Research Institute

Incorporated in USA

Principle place of business is at 7700 Sandholdt Road Moss Landing, CA 95039-9644

Customer is an Ocean Science and technology research & education organization.

2. Product Details

Item Description(s)	Item Serial Number(s)	Replacement Cost (per unit)	Standard Hire Charge per unit per day	Qty	Day Rate Hire Charge(s)
Nano w/ Connector	333184-005	£3391	\$48.82	1	Free for the period of loan as detailed in the hire term. After which, the standard hire charge per day will apply.
Nano Universal/Face Hub	333205-005	£520	\$7.48	1	
Total Day Rate					\$1.00 *

*** In consideration of the payment by the Customer to Sonardyne the sum of \$1.00 (receipt of which is hereby acknowledged).**



3. Payment Provisions

Hire charges will start the day after the Date of Shipment and will be invoiced on the last working day of each month.

4. The Hire Term

The Hire Term for the Products is for a period of 30 days from the Date of Shipment.

The Hire will be for an initial 30 days. Customer is to contact Sonardyne prior to the end of this period if the equipment is still being used and if they wish to extend this Hire Term. This may be granted at Sonardyne's discretion provided the equipment is not required for another Hire.

5. Date of Shipment

The Date of Shipment is TBD.

Customer agrees to collect the Products from Sonardyne at their cost from:

Sonardyne International Ltd.
Blackbushe Business Park
Yateley, Hampshire
GU46 6GD United Kingdom.

6. Return Delivery

At the end of the Hire Term the Customer shall deliver, at their cost, the Products to:

Sonardyne International Ltd.
Blackbushe Business Park
Yateley, Hampshire
GU46 6GD United Kingdom.



TERMS AND CONDITIONS OF QUOTATION:

1. This Sonardyne Quotation and any Order (as accepted by Sonardyne) that is issued for Products is subject to and in accordance with:
 - a. Sonardyne's Hire Agreement for Products, a copy of which can be found at <https://www.sonardyne.com/app/uploads/2020/10/Hire-Terms-and-Conditions--SONARDYNE-INC-Products-and-Services-Nov-2...pdf> or can be supplied upon request (with all references to Schedule 1 to be read as references to the Quotation), as amended by the Terms and Conditions of this Quotation, and
 - b. applicable Product Specification(s) which can be found at <https://www.sonardyne.com/product-finder/> collectively called "Sonardyne Sales Terms"
2. All Purchase Orders placed against this Quotation must reference this Quotation Number and be subject to the Sonardyne Sales Terms. Purchase Orders are subject to acceptance by Sonardyne through issuance of a Sales Order Acceptance form. The prices in this Quotation remain valid for 30 days from the date of this Quotation.
3. Sonardyne reserves the right to withdraw or modify this Quotation without notice.
4. Prices quoted are in USD.

The prices may be adjusted at the discretion of Sonardyne as a result of any movement of the actual exchange rate, published by OANDA, beyond +/- USD0.03 (the daily midpoint price of the relevant trading days) between the date of this quotation and the date of a valid order placement. Alternatively the Customer may, at Purchase Order placement, agree to purchase the products and/or services in GBP.
5. A delivery schedule for the Products and/or Services can only be confirmed upon receipt of the Purchase Order.
6. Prices quoted are Ex Works, subject to the Sonardyne Supply of Products and Services Terms:
 - a. Sonardyne Products: Sonardyne, Yateley, UK, and, if applicable,
7. Prices are exclusive of any applicable taxes, levies, import or export duties or fees, which will be invoiced as applicable.
8. Any additional costs incurred, such as shipping, will be invoiced at cost +15%.
9. Products are supplied in Sonardyne standard export packaging, unless otherwise stated.
10. Prices exclude any specialist quarantine certificates, certificates of conformity or any special packaging requirements, which are chargeable in addition
11. Products may be subject to USA and other relevant export license controls.
12. Products may include software (whether embedded in any Product or provided as a software package or otherwise).
 - a. Where this quotation refers to price in respect of software this shall be deemed to be a license fee and therefore no transfer of ownership in any software, copyright and intellectual property rights shall be implied or given.
 - b. In the event of a Sonardyne engineer installing any software (whether at the site of the Customer or Sonardyne), it is deemed that the Customer has read and accepted the Sonardyne Sales Terms including the terms relating to provision of software.

All dealings and transactions between the Customer (and any of its representatives) and any Sonardyne company (and any of its representatives) MUST be in compliance with all applicable bribery and corruption legislation, including UK Bribery Act 2010 and US Foreign Corrupt Practices Act 1977. Sonardyne may require written assurances and evidence of compliance with the legislation.



Should you require further information concerning this Quotation please do not hesitate to contact me.

With best regards,
Lauren Nordstrom

+1 281 890 2120
<mailto:Lauren.Nordstrom@sonardyne.com>

The copyright and other intellectual property rights of any third parties which may be referenced in this Quotation are hereby duly acknowledged.