

TELONICS, INC.

TELEMETRY-ELECTRONICS CONSULTANTS
932 E. IMPALA AVENUE * MESA, ARIZONA 85204-6699 U.S.A.
TEL (480) 892-4444 * FAX (480) 892-9139
E-MAIL info@telonics.com
www.telonics.com

INVOICE

INVOICE NO. P118157
DATE 2021.11.11

FED. ID NO. 86-0348648

SOLD TO: ACCOUNTSPAYABLE@MBARI.ORG
20820 MONTEREY BAY AQUARIUM RESEARCH INSTITUTE
MBARI ACCOUNTS PAYABLE
7700 SANDHOLDT RD
MOSS LANDING, CA 95039-9644

SHIP TO: PHONE: (831) 775-2068
ERIK TRAU SCHKE
MONTEREY BAY AQUARIUM RESEARCH INSTITUTE
7700 SANDHOLDT ROAD
MOSS LANDING, CA 95039

39492

LS1

ORDER NO.		CUSTOMER P.O. NO.		SHIPPED	SHIPPING INFORMATION			INVOICE TERMS	
211105002					D 1-6 DAYS GROUND +FCA ADD			NET 30	
QTY. ORDERED	QTY. SHIPPED	QTY. BACK ORDERED	ITEM	DESCRIPTION			UNIT PRICE	DISC. %	EXTENDED PRICE
				FCA 932 E. IMPALA AVE. MESA, AZ 85204 SHIPPING AND INSURANCE ARE PREPAID AND ADDED TO THE INVOICE.					
				**** THIS DOCUMENT IS A QUOTATION ****					
				PRICES ON THIS QUOTATION WILL BE HONORED FOR 60 DAYS FROM THE DATE OF THIS QUOTATION.					
				PRODUCTION TIME IS 6-8 WEEKS ARO.					
3	3	0	TAM-4310-3	CONFIGURATION TAM-4310-3 ARGOS INSTRUMENTATION UNIT FOR AUV			1045.00	0.0	3135.00
2	2	0	TAM-4310-3	CONFIGURATION TAM-4310-3 ARGOS INSTRUMENTATION UNIT FOR AUV REPLACED AS REFURBISHMENT			845.00	0.0	1690.00
							SALE AMOUNT		4825.00
							SALES TAX		376.08
							FREIGHT		27.48
							U.S. \$ TOTAL		5228.56



DOMESTIC TERMS AND CONDITIONS

Domestic terms and conditions will be applied to orders originating in, and shipping to, destinations within the U.S., its territories and possessions.

- The prices will be honored for a period of 60 days from the date of this price quotation. Prices are quoted FCA our central laboratory, 932 E. Impala Ave., Mesa, Arizona 85204 USA. Freight charges will be prepaid and added to the final invoice. Estimated shipping charges do not include duties, fees or taxes, as you must pay them at the time of delivery.

****Currently, due to COVID complications, third-party freight operators we work with are heavily impacted by logistical uncertainties. Therefore, we cannot guarantee the freight estimation they provide us will be accurate when the equipment is prepared and ready for shipment. In these circumstances, if the freight amount is different, the remaining difference will need to be paid before we proceed with final shipment of the product.**

- Data costs:

1. Iridium air time is typically handled by a third party called metOcean telematics, with typical costs of ~\$7.50-12.50/unit/month, and a one-time activation fee of \$30-40.00 per transmitter. Information on metOcean telematics can be sent to you upon request.

2. Globalstar air time is typically handled by a third party called AssetLink Global, with typical costs of \$5/unit/month, and a one-time activation fee of \$30 per transmitter. Information on AssetLink Global can be sent to you upon request.

3. Argos data costs are additional, with information available through userservices@clsamerica.com.

- Published prices are subject to change without notice due to variability of component and material costs.

- All prices shown are in U.S. dollars, FCA. Mesa, Arizona. "FCA shipping point" or "FCA origin" indicates the buyer pays shipping costs as a separate charge, and takes responsibility for the goods when the goods leave the seller's premises.

Unless specifically stated to be:

***FCA (Telonics, Mesa AZ. USA)---**the buyer is quoted a price for the products that does not include shipping or insurance but shipping and insurance charges are invoiced as separate line items. The risk transfers from the seller to the buyer when the goods are delivered to the carrier.

- Method of Payment:

1. Terms are NET 30 DAYS to government agencies and pre-approved educational institutions with a qualified purchase order. All other sales require prepayment.

2. Wire transfer funds directly to our bank account.

Please contact us by phone at 480-892-4444, or by email at info@telonics.com, for specific bank routing account information.

Upon receipt of your wire transfer and quoted delivery time, we will forward the equipment directly to you via air freight.

3. Visa, MasterCard, Discover, Diners Club, American Express. 3% surcharge may be added.

4. PayPal payments can be sent to: orders@telonics.com 3% surcharge may be added.

- Interest on past due accounts is charged at a rate of 2% per month, compounded monthly.
- Sales Tax will be added to your invoice if Telonics is required to collect Sales Tax in the State where your order is shipped.
- Procuring agency agrees to tender payment against partial deliveries of equipment when such equipment is placed in service prior to completion of order.
- Although every effort will be made to safeguard equipment sent to Telonics for repair, evaluations or interfacing, we cannot be held responsible for loss due to theft, mishandling, fire or other damage in shipment.
- Telonics complies with U.S. Department of Transportation and international regulations regarding shipment of lithium, which is contained in the batteries of many transmitting subsystems.
- To achieve credit approval for private businesses, please submit a signed copy of our credit application referencing banking as well as credit reference information. You will be notified of credit approval.
- Exceptions to the Terms & Conditions may be granted by formal quotation to established government agencies and educational institutions.

Incoterms 2010 International Chamber of Commerce. Entry into force 1 January 2011. ICC Publication No. 715E.

WE APPRECIATE YOUR BUSINESS



INTERNATIONAL TERMS AND CONDITIONS

International terms and conditions are applied to all orders which result in shipments made to destinations, and services provided at locations outside the U.S., or orders originating from outside the U.S., its territories or possessions.

- The prices will be honored for a period of 60 days from the date of this price quotation. Prices are quoted FCA our central laboratory, 932 E. Impala Ave., Mesa, Arizona 85204 USA. Freight charges will be prepaid and added to the final invoice. Estimated shipping charges do not include duties, fees or taxes, as you must pay them at the time of delivery.

****Currently, due to COVID complications, third-party freight operators we work with are heavily impacted by logistical uncertainties. Therefore, we cannot guarantee the freight estimation they provide us will be accurate when the equipment is prepared and ready for shipment. In these circumstances, if the freight amount is different, the remaining difference will need to be paid before we proceed with final shipment of the product.**

- Data costs:

1. Iridium air time is typically handled by a third party called metOcean telematics, with typical costs of ~\$7.50-12.50/unit/month, and a one-time activation fee of \$30-40.00 per transmitter. Information on metOcean telematics can be sent to you upon request.

2. Globalstar air time is typically handled by a third party called AssetLink Global, with typical costs of \$5/unit/month, and a one-time activation fee of \$30 per transmitter. Information on AssetLink Global can be sent to you upon request.

3. Argos data costs are additional, with information available through userservices@clsamerica.com.

- Published prices are subject to change without notice due to variability of component and material costs.

- All prices shown are quoted to be :

* FCA (Telonics, Mesa, AZ. USA)--- the buyer is quoted price for the products that do not include shipping or insurance but shipping and insurance charges are invoiced as a separate line item. The risk transfers from the seller to the buyer when the goods are delivered to the carrier unless specifically stated in the quotation as:

* CIP (to Final Destination). ---shipping charges are incorporated into the quoted price of the product. (note--- although the seller pays for carriage and insurance to the named destination point, the risk passes to the buyer when the goods are handed over to the first carrier. There will be no separate line item for shipping charges on the invoice. The buyer is responsible for directly paying all applicable duties, taxes, and brokerage fees upon receipt of shipment.

- Methods of payment:

1. Bank Draft payable in U.S. dollars, and sent to: TELONICS, INC., 932 East Impala Avenue, Mesa, Arizona 85204

Upon receipt of your bank draft, and quoted delivery time, we will forward the equipment directly to you via air freight.

2. Wire transfer of funds directly to our bank account:

Please contact Telonics by phone at 480-892-4444, or by e-mail at info@telonics.com, for specific bank routing and account information. Upon receipt of your wire transfer and quoted delivery time, we will forward the equipment directly to you via air freight.

3. Irrevocable documentary letter of credit:

Please contact Telonics for preparation of Pro Forma invoice.

Note that the amount of the letter of credit must be increased by \$1400.00 to cover processing and handling charges.

Upon receipt of your irrevocable documentary letter of credit and quoted delivery time, we will forward the equipment directly to you via air freight.

4. Visa, MasterCard, Discover, Diners Club, American Express. 3% surcharge may be added.

5. PayPal payments can be sent to: orders@telonics.com 3% surcharge may be added.

- Interest on past due accounts charged at a rate of 2% per month, compounded monthly.
- Sales Tax will be added to your invoice if Telonics is required to collect Sales Tax in the State where your order is shipped.
- Although every effort will be made to safeguard equipment sent to Telonics for repair, evaluation or interfacing, we cannot be held responsible for loss due to theft, mishandling, fire, or other damage in shipment.
- Telonics complies with U.S Department of Transportation and international regulations regarding shipment of lithium which is contained in the batteries of many transmitting subsystems.
- Exceptions to the Terms & Conditions may be granted by formal quotation to established government agencies and educational institutions.

* Incoterms 2010 International Chamber of Commerce. Entry into force 1 January 2011. ICC Publication No. 715E.

WE APPRECIATE YOUR BUSINESS



REFUND POLICY

Most Telonics products are highly customized instruments that are manufactured to collect scientific data and to transfer the data to researchers addressing very specific scientific questions.

Examples of customized equipment includes but are not limited to tracking equipment and data collection instrumentation designed specifically for deployment on a specific species of wildlife. Environmental monitoring equipment, custom-tuned receiving antennas, custom built coax cabling are also included in this category. This equipment is made to order and cannot be resold to other customers as their requirements are different. Therefore, once an order is placed for such customized equipment, Telonics does not accept cancellations of the order, return of the products, or exchanges of the product. All purchases of customized equipment are final and nonrefundable. Any product defects in materials or workmanship are handled under terms of the warranty.

Furthermore, customers requesting changes or alterations to custom orders that have been received and are in production will be reviewed and the costs associated with alterations will be based on the stage of completion in manufacturing. Production will be stopped until the issue is resolved, and a new delivery schedule will need to be established once production resumes. Additional costs for changes will need to be prepaid before production can resume and thus delays in shipment of these products will likely occur.

Airtime service fees prepaid to Telonics are not refundable. Telonics will not be involved in any airtime service claims or disputes occurring between our customer and any third party service providers.

Telonics will generally accept returns on non-customized products within 30 days of purchase. To apply for a refund, customers should contact Telonics prior to shipping products back to the factory. The original shipping/insurance costs associated with getting equipment to the customer is not eligible for refund. The customer is responsible for prepaying the return shipping cost of an item and insuring the item that is being returned to Telonics. A restocking fee of 15% will be charged to the customer for returned products. Upon return of the product the customer will receive a refund in the form of an account credit or to the original form of payment.

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