



RD Instruments

Acoustic Doppler Solutions

TO:	Lance McBride	
COMPANY:	MBARI	
FAX:	831 775-1620	Quote # 09-10-03-109B-RevA
CC:		
FROM:	Jerry Mullison	
SUBJECT:	MBARI Long Ranger Quote	
DATE:	9/10/03	
PAGES:	1	

Lance,

Following is the updated quote you requested. Based on our discussion this morning I have altered the quotation to include the standard Workhorse two battery pack external battery case rather than the four battery pack Long Ranger external battery case. The battery case quoted here is rated to 200 m, and as we discussed the battery pack configuration is physically different from (though electrically identical to) the Long Ranger battery packs. As we discussed, the only implication for you is that the batteries are not interchangeable between the two cases – though they will work together. Please let me know if there is anything else I can do to help. I look forward to continuing our conversation.

Jerry Mullison
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Quote # 09-10-03-109B-RevA This quotation is good for 90 days.

Line	Cat #	Description	Unit Price	Qty	Total Price
1	WHLS75	Workhorse Long Ranger, Self-contained 75kHz ADCP, 1,500m pressure-rated instrument housing, includes 4-Beam Transducer with 20 degree beam angle & convex head, Compass/Tilt/Temperature Sensors, 2,000m pressure sensor, 64MB memory, (4) internal Alkaline Battery Packs, 5m Serial/Power Cable, 48Vdc Power Supply, Toolkit, Software and Shipping Case.	\$ 49,900.00	2	\$ 99,800.00
2	WHEXTBC	External battery case and cable 200m rated (includes 2 of WH-ABP)	\$ 1,500.00	2	\$ 3,000.00
					\$ 102,800.00

Prices are quoted in US Dollars.
Shipment FoB San Diego, CA., USA
Delivery: 120 days, ARO