

| Category (from proposal)                 | Item                                               | Total Cost | Basis of Estimate                      |
|------------------------------------------|----------------------------------------------------|------------|----------------------------------------|
|                                          |                                                    |            |                                        |
| Consumable items related to deployments  | Replacement string potentiometer                   | \$545      | Previous purchase (PO-attached)        |
| Consumable items related to deployments  | Wire-rope bridle and tether                        | \$3,000    | Quote attached (2 required)            |
| Consumable items related to deployments  | Recovery line                                      | \$770      | Quote attached (2 required)            |
| Consumable items related to deployments  | Tow line                                           | \$385      | Similar to Recovery line (1 required)  |
| Miscellaneous components (shackles, etc) |                                                    | \$1,000    | Previous experience                    |
|                                          |                                                    |            |                                        |
| Additional instrumentation               | Pressure sensor                                    | \$3,348    | Catalog page attached. (2 required)    |
| Additional instrumentation               | Cabling and connectors                             | \$464      | Previous purchase (PO-attached)        |
| Additional instrumentation               | Buoy draft sensor                                  | \$2,000    | Estimate, component not yet identified |
|                                          |                                                    |            |                                        |
| Power electronic components              | DC-DC power converters (2)                         | \$1,166    | Previous purchase, PO attached.        |
| Power electronic components              | Electronic components for enhanced load dump       | \$3,000    | Repeat of previous build               |
|                                          |                                                    |            |                                        |
| Lab testing materials                    | Raw materials for various brackets and test setups | \$2,000    | Previous experience                    |
|                                          |                                                    |            |                                        |
| Material shipping costs and contingency  |                                                    | \$2,000    |                                        |
|                                          |                                                    |            |                                        |
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|                                          |                                                    |            |                                        |
| Subtotal                                 |                                                    | \$19,678   |                                        |