



EXFO AMERICA Inc.



Date of request
February 24, 2004

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Addison, TX 75001
USA

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Quotation no
PB-LAB-2008

WOODS HOLE OCEANOGRAPHIC INSTITUTE

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For better tracking, please indicate the quotation number on your purchase order.

Phone : (508) 289-2871
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By Brenda NICHOLLS	Currency US Dollars
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Item	Qty	Part Number	Description	Unit Price	Total
1	1	IQ-203-N8-I1-RK-K1-DEMO	Optical Test System 3-slot mainframe, Pentium 200 MMX CPU, 128 MB RAM, 4.3 GB hard disk or greater, 640 x 480 pixel VGA LCD monochrome front panel monitor Including: - Instruction manual - Certificate of Compliance - Windows 98 Operating System - Windows IQ Application Software - Front panel integrated pointing tool - Internal 3.5", 1.44 MB floppy drive - Microsoft mouse - AC power cord - GPIB device card (IEEE-488 cable not included) - IQ rack-mount kit (19 inches) - External keyboard - 3 IQ blank plates	\$990.00	\$990.00

Pricing valid for 60 days	Warranty 1 year exempt item 8	Incoterms FCA Quebec	Current Delivery TBC Upon Receipt of Order	Terms TBD Upon receipt of Order	Page 1 of 6
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Item	Qty	Part Number	Description	Unit Price	Total
2	1	IQ-5240-EI-EUI-89-DEMO	Optical Spectrum Analyzer Module Detection range 1250-1650 nm Including: - Instruction manual - Certificate of Compliance - EXFO UPC (Ultra Polished Physical Contact) Universal Interface - FC connector adapter Items 1 and 2 should be purchased together to get SPECIAL PROMOTION price	\$8,000.00	\$8,000.00
3	1	FTB-300-D2-M1-W1-N4-DEMO	Universal Test system Plateform Mainframe 3 slots Active matrix Color 8.4" touchscreen PCMCIA interface 32 MB RAM Floppy drive	\$2,564.00	\$2,564.00
4	1	FTB-5240-EI-EUI-89-DEMO	Optical Spectrum Analyser Module Including: - Application software - Instruction manual and Certificate of Calibration - EXFO UPC (Ultra Polished Physical Contact) Universal Interface - FC connector adapter	\$11,000.00	\$11,000.00

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Item	Qty	Part Number	Description	Unit Price	Total
5	1	FTB-400-N10-D4-H-049	Universal Test System Platform Modular mainframe unit, 256 MB RAM, TFT Color Screen, Seven-slot receptacle, carrying case GP-10-049 Including: - FTB-400 UTS hardware instruction manual and Certificate of Compliance - ToolBox 6 software environment and instruction manual - Over 600,000 internal OTDR trace storage capacity (standard) - Hard disk drive: 20GB - Floppy 3.5"-1.44MB - USB Keyboard and mouse - Null Modem Cable, DB9F to DB9F - PCMCIA Ready - AC adapter/charger, and set of 4 batteries - Shoulder strap - Hard case seven-slot (light) Educational discount has been applied	\$6,300.00	\$6,300.00
6	1	FTB-5240-EI-EUI-89	Optical Spectrum Analyser Module Including: - Application software - Instruction manual and Certificate of Calibration - EXFO UPC (Ultra Polished Physical Contact) Universal Interface - FC connector adapter Educational discount has been applied	\$16,916.00	\$16,916.00
7	1	FLS-2600-EI-EUI-89-DEMO	Tunable Laser Source C-band, 1520-1570 nm wavelength range (9/125 µm) Including: - Instruction manual - Certificate of Compliance - AC power cord - EXFO UPC (Ultra Polished Physical Contact) Universal Interface - FC connector adapter	\$5,000.00	\$5,000.00

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Item	Qty	Part Number	Description	Unit Price	Total
8	1	FPM-302X-FOA-22	Power Meter High-power Ge detector, +26 to -50 dBm measurement range Including: - Three AA batteries - Instruction manual and Certificate of Calibration - Holster and wrist strap - Alcohol cleaning pads - Connector adapter FOA-54 (SC type) - 3 years standard warranty **Does not include a carrying case.	\$650.00	\$650.00
9	1	FOA-298	Connector Adapter for Power Meter Interface Low-reflection LC type	\$160.00	\$160.00
10	1	MOA-U12	Accessory for Fiber-Optic Microscope Universal adapter for 1.25 mm ferrules with slip grip mechanism	\$70.00	\$70.00
11	1	FOMS-200X-UNIV	Fiber-Optic Microscope Magnification 200X Including: - Soft pouch carrying case - Three AAA batteries - Instruction manual and Certificate of Compliance - Universal adapter for 2.5 mm ferrules with slip grip mechanism.	\$299.00	\$299.00
11	1	IQ-203-FLEXCARE- EW1	1-year Extended Warranty Service Agreement on IQ-203 Optical Test System Including: - Repair or replacement of any part proven to be defective within the extended warranty period - Software upgrades - Technical support ** Please note that freight charges and custom fees are the customer's responsibility.	\$260.00	\$260.00

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Item	Qty	Part Number	Description	Unit Price	Total
12	1	IQ-5240-FLEXCAR E-EW1	1-year Extended Warranty Service Agreement on IQ-5240 Optical Spectrum Analyzer Including: - Repair or replacement of any part proven to be defective within the extended warranty period - Software upgrades - Technical support ** Please note that freight charges and custom fees are the customer's responsibility.	\$1,170.00	\$1,170.00
13	1	FTB-400-FLEXCA RE-EW1	1-year Extended Warranty Service Agreement on FTB-400 Universal Test System Including: - Repair or replacement of any part proven to be defective within the extended warranty period - Software upgrades - Technical support ** Please note that freight charges and custom fees are the customer's responsibility.	\$360.00	\$360.00
14	1	FTB-5240-FLEXCA RE-EW1	1-year Extended Warranty Service Agreement on FTB-5240 Optical Spectrum Analyzer Including: - Repair or replacement of any part proven to be defective within the extended warranty period - Software upgrades - Technical support ** Please note that freight charges and custom fees are the customer's responsibility.	\$1,000.00	\$1,000.00

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Item	Qty	Part Number	Description	Unit Price	Total
15	1	FLS-2600-FLEXCA RE-EW1	1-year Extended Warranty Service Agreement on FLS-2600 Tunable Laser Source Including: - Repair or replacement of any part proven to be defective within the extended warranty period - Software upgrades - Technical support ** Please note that freight charges and custom fees are the customer's responsibility. Reconditioned Equipment All reconditioned units are serviced, verified, calibrated and certified to comply with EXFO's original specifications. Including: - Certificate of compliance - Latest software version applicable to the instrument's original hardware revision - New accessories Reconditioned equipment comes with the same 1-year standard warranty as new products. ** Signs of prior use may be visible. Reconditioned equipment is offered on a first-come-first-served basis. Availability and pricing are not guaranteed.	\$410.00	\$410.00

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After-Warranty Service Packages

Want to extend your worry-free period?

- | | |
|---|-------------------------|
| ☐ Downtime? | Minimized. |
| ☐ Cost of ownership? | Reduced. |
| ☐ Worries? | None whatsoever. |

Get FlexCare.

FlexCare after-warranty services let you secure extra years of coverage, and get the most out of your investment.

These complete packages deliver the service flexibility and availability you need. Choose one or many FlexCare packages and ensure long-term, reliable operation of your EXFO product(s):

- ☐ Warranty extension of up to 5 years, including software upgrades
- ☐ Up-front calibration plan
- ☐ On-site instrument performance verification
- ☐ Equipment rental
- ☐ Training

Extend your warranty now, and save twice.

Buying a fixed-price after-warranty service package helps you reduce your costs, as opposed to paying on a per-incident basis. What's more, if you purchase your warranty extension now, **you save 20%!**

Talk to us!

Questions about EXFO's FlexCare packages? Contact our service experts at 1 800 663-3936 (USA and Canada), 1 418 683-0211 (worldwide) or isales@exfo.com.

For more, visit our website at www.exfo.com/services.



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