

**Headquarters**

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Thursday, January 22, 2004

MBARI

7700 Sandholdt Road
Moss Landing, CA 95039
U.S.A.

ATTN: **Mark Sibenac**

Per your request, we revised our quotation to incorporate the modifications:

1. Delete the overall shield, which reduces both the pair capacitance and the overall diameter.
2. Add a 24 AWG drain wire in contact with the braid over the center pair, to aid termination.
3. Reduce overall diameter to 0.625-inch maximum was accomplished with Item 1 above.
4. Change the color-code to more closely resemble Cat 5, but with all WHT and Stripes

PART NUMBER	DESCRIPTION	QTY	PRICE/FT
FM122203-1CP Rev A	Cable, Underwater 10-KPSI (Per attached cross-section drawing)	500-FT	\$6.20/FT
"	"	1,000-FT	\$4.40/FT

- Length tolerance: +/- 10%
- Delivery: 7-8 weeks ARO weeks
- Terms of payment: Net 30 days, or Credit card orders are accepted
- FOB: San Marcos, CA
- Quote valid for 60 days

We look forward to receiving your comments regarding this quotation.

Thank You and Best Regards,

Cal Peters
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C/c: Brock Rosenthal, Ocean Innovations