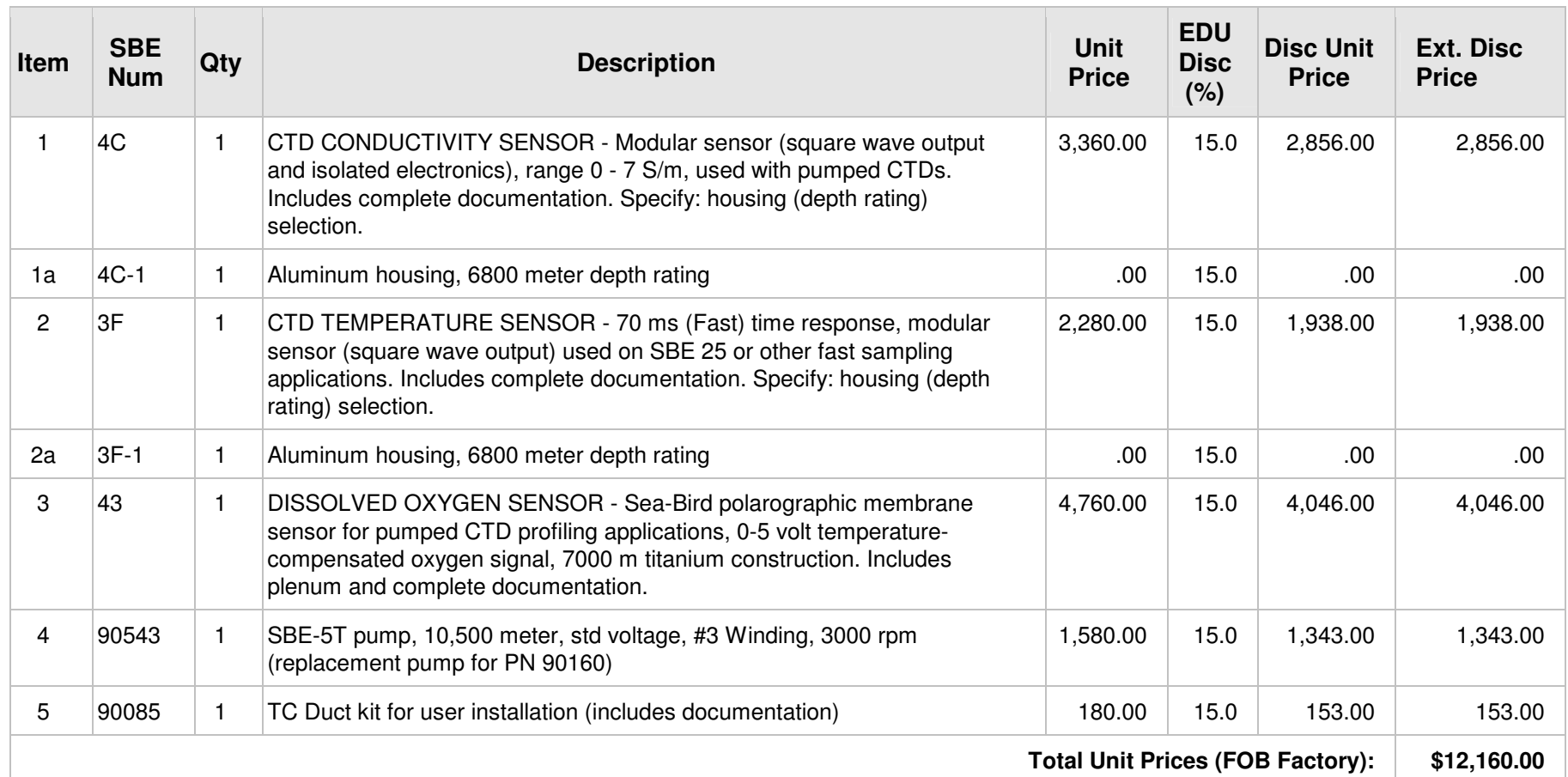




Educational Discount:	<\$1,824.00>
Total Discounted Price:	\$10,336.00

TERMS: Prices in USA Dollars, FOB Bellevue, Washington. A 15% Educational Discount offered to Academic or Educational Institutions and non-profit Research Foundations is included in this quote. Freight and insurance charges can be billed "Collect" or prepaid and added to our invoice. Payment is due Net 30 days from date of shipment. A service charge (computed at an annual rate of 12% and beginning on the 31st day) will be assessed on all accounts not paid within 30 days. Upon request, we will re-quote with airfreight and insurance to a specified address, or Airport (City) and/or FOB Destination. VISA, MasterCard, and AMEX are also accepted at customer's convenience. Delivery: Typically 3 weeks after receipt of order. This quote is valid through 31 December 2005.

Feel free to contact me should you have any questions or concerns,

For Sea-Bird Electronics,



Andrew T. Ziegwied
Application Engineering Specialist