



Falmouth Technology Park
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Date: October 23, 2003

To: **Andrew Hamilton**
MBARI
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From: Michael Mathewson

Subject: **Price Quotation #2003-MM-159**

Dear Andrew:

As you have requested, I am pleased to provide the following price information for MMP sensor integration. As we discussed on the telephone, McLane prefers to use the Seapoint Turbidity and Seapoint Fluorometer sensor with the MMP because of their physical and electrical characteristics.

Part No.	Units	Description	Unit Cost
MMP-7	1	McLane Moored Profiler (no sensors)	\$ 39,900.00
FSI-ACM	1	Spares: FSI Acoustic Current Meter	\$ 9,500.00
FSI-CTD	1	Spares: FSI Micro CTD	\$ 9,500.00
SEA-TUR	1	Spares: Seapoint Turbidity Sensor	\$ 1,000.00
	1	Sensor Integration (hardware, software, testing)	\$ 5,000.00
SEA-FLUOR	1	Spares: Seapoint Fluorometer Sensor	\$ 2,950.00
	1	Sensor Integration (hardware, software, testing)	\$ 5,000.00
Total			\$ 72,850.00

Warranty: Three years on McLane parts and labor.

Prices: EXW East Falmouth, MA, USA.

Payment Terms: Net 30 days.

Delivery: 12 weeks ARO (after receipt of order).

This quotation is valid until for 90 days

Best Regards,

Michael Mathewson
General Manager