

**Sea-Bird Electronics, Inc.**

1808 136th Place NE, Bellevue, Washington 98005 USA
Website: <http://www.seabird.com>

FAX: (425) 643-9954

Tel: (425) 643-9866
Email: seabird@seabird.com

SBE Quotation # 40305QR-2

Date: July 28, 2005

TO: Monterey Bay Aquarium Research Institute

ATTN: Andrew Hamilton

FROM: Brian McCully

Sea-Bird Electronics is pleased to submit our **Quotation Number 40305QR-2** as follows:

Item	SBE Num	Qty	Description	Unit Price	Qty Disc (%)	Other Disc (%)	Disc Unit Price	Ext. Disc Price
1	CAL 43	1	SBE 43 dissolved oxygen sensor calibration	300.00	0.0	0.0	300.00	300.00
2	BASERV/P	1	Base service charge for pump, covers handling & inspection, replacing thrust washers and o-rings, and is added to other repairs.	50.00	0.0	0.0	50.00	50.00
2a	BHCON/S	1	Extra charge to replace bulkhead connector (any sensor or pump). Cost of connector is additional (see price list).	40.00	0.0	0.0	40.00	40.00
2b	171495	1	Bulkhead connector, 2-pin titanium, wet-pluggable, MCBH-2MTI	150.00	0.0	15.0	127.50	127.50
Total Unit Prices (FOB Factory):								\$540.00
15% Educational Discount:								<\$22.50>
Total Discounted Price:								\$517.50

TERMS: Prices in USA Dollars, FOB Bellevue, Washington.

A 15% Educational Discount applies to new equipment and replacement parts and is included in this quote. Calibration, Service & Repair charges are not

subject to discount. Freight and insurance charges can be billed "Collect" or prepaid and added to our invoice. Payment is due Net 30 days from date of shipment. A service charge (computed at an annual rate of 12% and beginning on the 31st day) will be assessed on all accounts not paid within 30 days. Upon request, we will re-quote with airfreight and insurance to a specified address, or Airport (City) and/or FOB Destination. VISA, MasterCard, and AMEX are also accepted at customer's convenience. Delivery: Typically 4 weeks after receipt of equipment. This quote is valid through September 30, 2005

Please note that this is a preliminary quote for calibration of the CTD. If we determine that repairs or additional services are required or recommended, we will contact you for authorization before making the repairs or performing the services.

Please review our website (http://www.seabird.com/customer_support/service.htm) for information on how to ship your instrument to Sea-Bird, and please complete a "Service Request Form" and return it to us. The Quote Number (above) must also be entered on the form where it asks for "RMA #" on the Service Request Form. ALSO, PLEASE write the RMA/QUOTE number on the outside of the crate when the unit is shipped to us. If you have any questions or we may be of any further assistance please feel free to contact us.