



TELEDYNE BENTHOS

Everywhereyoulook™

Proforma Invoice

Reference Number 00030765
Created Date 4/22/2019
Expiration Date 5/31/2019
Prepared By Julia Rugo
Email julia.rugo@teledyne.com

Billing Address:

Billing Address 7700 Sandholdt Road
Moss Landing, California 95039
United States

Please verify Billing Address above, make necessary corrections!

Shipping Address:

Shipping Address California
United States

Please verify Shipping Address above, make necessary corrections!

Supplier:

Teledyne Benthos, a business unit of Teledyne Instruments Inc.
49 Edgerton Drive, North Falmouth, Massachusetts 02556 USA
Tel: +1-508-563-1000
Fax: +1-508-563-6444

Port of Shipment:

System Quote:

Product Code	Product Description	Sales Price	Quantity	Total Price
ATM-965-LS1	ATM-900 Series Modem, LF Omni-Directional Includes 6000m rated modem with integrated LF omni-directional transducer, 588W-Hr internal alkaline battery, stainless steel mounting sidebar, dummy plug connector, programming cable and electronic manual.	USD 10,815.00	1.00	USD 10,815.00
D-270-9-6	ASSY, TRANSDUCER, AT-12RT W/BLK Stainless Steel	USD 2,472.00	1.00	USD 2,472.00



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Grand Total

USD 13,287.00

Terms & Conditions:

Seller's Offer, and any order issued by Buyer to Seller for the goods and/or services specified herein, is strictly limited to Seller's General Terms and Conditions of Sale, which can be found at <http://www.teledynemarine.com/benthos>.

Export Note:

These items are controlled by the U.S. Government and authorized for export only to the country of ultimate destination for use by the ultimate consignee or end-user(s) herein identified. They may not be resold, transferred, or otherwise disposed of, to any other country or to any person other than the authorized ultimate consignee or end-user(s), either in their original form or after being incorporated into other items, without first obtaining approval from the U.S. Government or as otherwise authorized by U.S. law and regulations.

Anti-boycott Clause:

Under U.S. law, Teledyne Benthos may not comply with any General Terms and Conditions, which may violate or be inconsistent with U.S. Anti-boycott laws.

Any purchase orders received from your company must have the anti-boycott clauses deleted from your General Terms & Conditions and deleted from any other documents that are part of your purchase orders. Confirmation of deletions of anti-boycott clauses by your company should be in writing.

Payment Instructions

Quotations direct from Teledyne Benthos are US domestic prices. The prices indicated herein are the current market prices for export to any country. Equipment manufactured by Teledyne Benthos is manufactured to order.

1. Terms are prepayment in full, or irrevocable Letter of Credit – Airway Bill, Commercial Invoice and copies of the shipping documents. For Letter of Credit information, see last pages of this Proforma. Please note, a processing fee of \$500 will be added to all orders paid by Letter of Credit. For wire transfer, Teledyne Benthos bank information is:

Teledyne Benthos, a business unit of Teledyne Instruments, Inc.

Bank of New York Mellon

Pittsburg, PA 15262-0001

Acct #000-3535

Swift : IRVTUS3N

2. All orders are shipped F.O.B. Your order will be shipped freight and insurance charges COLLECT, unless you specify and pay for freight and insurance in advance.

3. Quotation is firm fixed price, valid for 90 days.

4. Delivery can be made 90 days ARO, subject to parts being available at time of order.

5. System documentation includes a complete operations manual describing operation (collecting and viewing data), maintenance, test procedures, troubleshooting, etc. The documentation does not include schematics of the hardware or source code listings of the software.

6. Canceling an order: Following a grace period of 2 weeks ARO, canceling an order will incur a restocking fee of 1%** per week ARO. Thus beginning in the third week ARO, a restocking fee of 3% will be charged and increased by 1% for each additional week ARO. **The fee pertains to the total charge of the purchase order.

7. Software capabilities include
-planning and consequences



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-deployment and initialization
-data recovery and memory erase
-data playback and listing

Guidelines for Requesting Letter of Credit

Note: Verbiage below are merely suggestions. It is the customer's sole decision to use it or not. Further, it should not be construed as a promise or agreement to handle a transaction. Accordingly Bank of New York Mellon is to be held harmless against all liabilities incurred in connection with the use of this language.

TO: (NAME OF BUYER)

Please arrange through your bankers to provide us with an irrevocable commercial letter of credit with the following terms and conditions:

ISSUANCE: Please ensure that the letter of credit is received by us 3 weeks before our agreed upon shipment date.

BENEFICIARY:

Teledyne Benthos, a business unit of Teledyne Instruments Inc.
14020 Stowe Drive
Poway, CA 92064

CONFIRMATION BY A U.S. BANK:

☐ Not Required
☐ The letter of credit must be confirmed by a major U.S. bank, preferably Bank of New York Mellon, and not a U.S. branch or agency of the issuing bank.

Note: Confirmation fees are most often paid by the beneficiary.

LATEST SHIPMENT DATE:

PRESENTATION OF DOCUMENTS:

☐ Date should be three (3) weeks after ship date

LETTER OF CREDIT EXPIRATION DATE:

☐ Date should be thirty (30) days after Presentation of Documents

CURRENCY/AMOUNT:

SHIPPING TERM:

☐ CIF (COST, INSURANCE, AND FREIGHT) COLLECT
☐ CFR (COST AND FREIGHT) COLLECT

PAYMENT TERM:

☐ SIGHT LETTER OF CREDIT

DOCUMENTS REQUIRED:

Packing List
Commercial Invoice

INSURANCE COVERED BY:

☐ Buyer
☐ Seller (in which case an insurance certificate/policy is required).

COVERING SHIPMENT OF:

(A simple, brief description of merchandise is preferable) as per Purchase Order Number/Contract _____.

SHIPMENT FROM: N. Falmouth, MA (FOB)

SHIPMENT TO: (Airport)



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PARTIAL SHIPMENT:

- ☐ Permitted
- ☐ Prohibited

TRANSSHIPMENT:

- ☐ Permitted
- ☐ Prohibited

CHARGES:

All banking charges in the USA are for account of:

- ☐ Buyer
- ☐ Seller

All banking charges outside the USA are for account of:

- ☐ Buyer
- ☐ Seller

NOTE: Payment of these charges is negotiable between the buyer and seller.

PLEASE NOTE CAREFULLY:

If you are unable to meet any of these terms and conditions, please contact us as soon as possible and PRIOR to having the credit issued. Any deviations from the above terms and conditions without our agreement may result in additional bank charges, and a delay in the shipment until the credit can be amended.