

TO:
 Alana Sherman
 Electrical Engineer
 Monterey Bay Aquarium Research Institute (MBARI)
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 Moss Landing, CA 95039
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QUOTE NUMBER	SALESPERSON	SHIPPING TERMS	LEAD TIME	PAYMENT TERMS	DATE
ELE-1096	Paul Wierzbowski	FOB Factory	6-8 weeks	Net 30	August 1, 2012

Electrochem is pleased to provide the following quotation:

LINE #	QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	8	3PD1489	4s7p CSC DD – nominal 15.6v/210Ah	\$1,979.00	\$15,832.00
TOTAL					\$15,832.00

Thank you for the opportunity to provide this quotation.
 Please do not hesitate to contact us should you have any questions or concerns.

Regards,
 Paul Wierzbowski
 Strategic Account Manager
 716-759-5886
 716-759-2562
 pwierzbowski@electrochemsolutions.com

Quotation Terms & Conditions:

The quoted price is valid for 60 days and does not include shipping charges, duties or taxes. Shipment Terms are FOB Factory. Lead time is as noted above, but will be confirmed once the order is received. A blanket purchase order would allow for ship dates to be scheduled as requested. Product is manufactured in the USA according to ISO 9001:2008 standards. Payment Terms are Net 30 days with approved credit.