



# Quote

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|               |              |              |                       |
|---------------|--------------|--------------|-----------------------|
| Company:      | MBARI        | From:        | Kim Schuetzner Swords |
| Attention of: | Brett Hobson | Our Ref:     | KS-912                |
| Tel No:       |              | Date:        | 19 January 2007       |
| Your Ref:     |              | No of Pages: | 2                     |

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**Subject: Quotation for HF Mini Marker Beacon**

Brett,

Below is a quotation for the mini marker beacon requested.

I have requested delivery from the factory and will forward when received.

If you have any questions or require additional information, please let me know.

Regards,

Kim Schuetzner Swords  
Sr. Applications Engineer  
Sonardyne, Inc.

## List Prices

| Item | Qty | CPN      | Description                                                               | Price \$ | Total \$        |
|------|-----|----------|---------------------------------------------------------------------------|----------|-----------------|
| 1    | 1   | 620-4615 | HF Mini Marker Beacon<br>4000 m depth rating<br>Long Life Lithium battery | 4 914    | 4 914           |
| 2    | 1   | na       | Discount (5%)                                                             |          | (246)           |
|      |     |          |                                                                           |          |                 |
|      |     |          | <b>TOTAL</b>                                                              |          | <b>\$ 4 668</b> |

A delivery schedule for your equipment can only be confirmed at the time of order placement.

## Terms and Conditions

The prices listed are based on the current exchange rate of 1.96 USD/UK pound Sterling and are valid for any deviation of +/- \$0.03. Any greater fluctuation beyond +/- \$0.03 shall be adjusted at the date the order is received.

Prices are quoted ex works-packed, Blackbushe, U.K. Any freight, import duty, customs and handling fees will be to customer's account or recharged at cost plus 15%.

The above prices are valid for 30 days from date of this quote.

Sonardyne's standard terms and conditions of sale apply, subject to a successful credit check. If the credit check is not successful then we reserve the right to change our payment terms to a letter of credit or phased payments.