

TO:

Brett Hobson
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Monterey Bay Aquarium Research Institute
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QUOTE NUMBER	SALESPERSON	SHIPPING TERMS	LEAD TIME	PAYMENT TERMS	DATE
ELE-543 rev1	Paul Wierzbowski	FOB Factory	6-8 weeks	Net 30	October 7, 2010

Electrochem is pleased to provide the following quotation:

LINE #	QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	1-9	3PD1516	Custom Pack – 48 CSC DD (8S/6P)	\$3645.00	
2	10+	3PD1516	Custom Pack – 48 CSC DD (8S/6P)	\$3480.00	
3	All	3PD1517	Custom Pack – 3S CSC D	\$224.00	
TOTAL					

3PD1516 and 3PD1517 battery pack designs are DOT testing exempt through certification based on similarity to an already certified design.

Thank you for the opportunity to provide this quotation.
Please do not hesitate to contact us should you have any questions or concerns.

Regards,
Paul Wierzbowski
Strategic Account Manager
716-759-5886
716-759-2562
pwierzbowski@electrochemsolutions.com

Quotation Terms & Conditions:

The quoted price is valid for 60 days and does not include shipping charges, duties or taxes. Shipment Terms are FOB Factory. Lead time is as noted above, but will be confirmed once the order is received. Blanket purchase orders provide an opportunity to stabilize price and delivery beyond the 60 day window. Product is manufactured in the USA according to ISO 9001-2008 standards. Payment terms are listed above with approved credit.

