

Quotation

Date: 12/11/2017

Customer: MBARI
 779 Sandholdt Road
 Moss Landing, CA 95039
 United States
Contact: Christine
Email: chuffard@mbari.org
Phone: 1-831-775-1839
Quoted Product: **Product Description (requirements):**
Sopectra 12/S assembly

Pricing: See below

Item	Description	Qty	Unit price	Total
S308C	1/2" diameter Spectra® 12/S braided rope assembly. 600 meter (1968') OAL. (-0% tolerance). Continuous length with no braider strand splices. HD-SS thimble eyes each end with SX-10 (braided HMPE) rope covering. Non-proof-loaded. <u>Coated</u> with grey color polyurethane. 22,500 lbs. MBS.	1	\$ 38,700.00 net (US\$)	\$ 38,700.00 net
	Total	1		\$ 38,700.00 net (US\$)

Delivery: 3-4 weeks ARO (after receipt of order)

If collecting please do so from manufacturing / stocking site address as below:

Cortland Company Inc.
 1012 Second Street
 Anacortes, CA 98221
 U.S.A.

Payment Terms*: NET 30 Days or payment by credit card

Delivery Terms:** FOB delivered - prepaid (USA)

Certification: Full detail to be agreed

Pricing Validity*:** 90 Days

*Payment

NET 30 days from date of Invoice, unless otherwise agreed to and noted on Invoice/Order. All Invoices paid after due date will be assessed a finance charge of 2% per month (which is an annual rate of 24%) or the maximum allowable by law, whichever is lower, and will be applied to the balance at the next billing.

**Delivery

As defined by Incoterms 2000. Title, risk and insurance liability are deemed to have transferred to the Buyer when the goods are completed, tested, and packed and made available to the Buyer at Cortland's NY facility and the Seller has supplied weights and dimensions to the Buyer. While we operate a secure location, the Buyer bears the risk of loss or damage of the product at Cortland's facility beyond this point.

created by:	Michael Greenwood Technical Sales Manager Americas Mining Sales Leader	sales office	44 River Street PO Box 330 Cortland, NY 13045, U.S.A.	tel: mob: email:	+1 (205) 845-9430 +1 (949) 302-7673 michael.greenwood@cortlandcompany.com
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Confidential. Copyright © by Cortland Company Inc., all rights reserved. The above pricing is based on continuation of component costs to Cortland as of quotation date. Prices quoted are firm for acceptance for a period of 60 days from the date of quotation unless otherwise noted above. Delivery is subject to material availability and factory loading at time of order, subject to change. cortlandcompany.com

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Storage

Due to growth in activity, size and complexity of our products our storage areas can often be compromised. Therefore if products are not collected quickly after completion off-site storage at a secure location must be considered and the associated costs and insurance cover agreed with the buyer.

***Material and sub-component volatility

While at the time of the bid or quotation Cortland's offer is firm, there are occasions out with the control of Cortland when there will be a level of uncertainty due to material price fluctuation. This is mainly due to two reasons; specialist nature of our designs resulting in non standard material selection, and market volatility due to geopolitical influences or exchange rates. Price movement on material supply due to these or any other factors will result in Cortland reserving the right to adjust our pricing accordingly.

Warranty

Cortland will repair or replace at their option any goods which are, or which become, defective within the agreed warranty period due to faulty workmanship, materials or faulty design if Cortland are responsible for design, provided that the Buyer notifies Cortland in writing of any defect. All expenses incurred in connection with the return of the defective goods, including all costs of transportation, shall be paid by the Buyer. Warranty period is typically 12 months from completion unless otherwise agreed.

Cortland's liability in respect of defects in the goods shall be limited to those stated in this clause and subject to Clause 2(1) of the Unfair Contract Terms Act 1997, the Seller shall not be liable whether in contract or in tort, including but not limited to negligence, or by reason of breach of statutory duty or otherwise, for any damage or loss whatsoever suffered by the Buyer arising out of or attributable to such defects.

General

All data, statements, and recommendations made herein are based upon information we believe to be reliable, but are made without any representation or guarantee or warranty of accuracy and are made with the reservation of all patent rights. Products are sold on the condition that the customer and/or user himself will evaluate them, as well as our formula and recommendations, to determine their suitability for his own purpose before use and adoption. Statements regarding the use of our products are not to be construed as recommendations for their use in violation of any patent rights or in violation of any applicable laws or regulations.

We hope you find our offer compliant and commercially competitive and look forward to hearing further from you.

Regards

Michael Greenwood

Sales

created by:	Michael Greenwood Technical Sales Manager Americas Mining Sales Leader	sales office	44 River Street PO Box 330 Cortland, NY 13045, U.S.A.	tel: mob: email:	+1 (205) 845-9430 +1 (949) 302-7673 michael.greenwood@cortlandcompany.com
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