



Focal Technologies Corporation

77 Frazee Ave
 Dartmouth, Nova Scotia, Canada
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 Tel: (902) 468-2263
 Fax: (902) 468-2249
 Email: focal@moog.com
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Quotation # **Q0910058**

Quotation Date: 2008 October 8th

Attention: Dale Graves
MBARI
 Telephone: 831-775-1913
 Fax:
 Email: grda@mbari.org

ITEM	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
	Upgrade MBARI 903 Console system From: 903-8029-00 To: 903-8029-04 Units Required:-			
01	• 903-5020-00 (16x RS-232)	1	\$3,334.00	\$3,334.00
02	• 903-5053-00 (8x RS-485 adapted 907)	2	\$2,000.00	\$4,000.00
03	• 903-5044-49 (10/100 Base-T Eth CWDM)	1	\$6,917.00	\$6,917.00
04	• 903-0007-02 (Extended Console Chassis)	1	\$3,334.00	\$3,334.00
05	• 903-5062-00 (ST Access pannel)	1	No Charge	No Charge
	Upgrade MBARI 903 Remote system From: 903-8029-01 To: 903-8029-05 Units Required:-			
06	• 903-5001-00 (8x switched video input)	1	\$2,984.00	\$2,984.00
07	• 903-5020-00 (16x RS-232)	1	\$3,334.00	\$3,334.00
08	• 903-5053-00 (8x RS-485 adapted 907)	2	\$2,000.00	\$4,000.00
09	• 903-5044-47(10/100 Base-T Eth CWDM)	1	\$6,917.00	\$6,917.00
10	• 903-0006-08 (Extended Remote Chassis)	1	\$3,288.00	\$3,288.00
11	• 903-5062-01 (ST Access turret)	1	No Charge	No Charge
12	Evaluation of re-usable units & Assembly/Test of new system. • Incoming inspection and evaluation of existing FMB and video cards. • CQT (Card Qualification Testing) • New system integration and FAT (Factory Acceptance Testing)	1	\$1000.00	\$1000.00

TOTAL FOR SYSTEM UPGRADE:

\$39,108.00

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TERMS & CONDITIONS	
Currency:	USD
Payment Terms:	Net 30 Days
Delivery:	4 weeks ARO (from receipt of CSP)
Delivery Terms:	Ex Works, Focal Technologies Corp.
Validity:	60 days from quotation date
Warranty:	12 months (standard warranty statement available upon request)

Thank you for your inquiry.

Please contact us if you have any questions or concerns.

Yours very truly,
Focal Technologies Corp.

Tom Knox, Technical Sales Support – Multiplexer Products.