

- Quotation # 10922 -

Ocean Design is pleased to offer the following quotation:

Date: 14-Mar-07  
 To: MBARI  
 Attn: Mr. Jon Erickson  
 Re: MARS Connector Assemblies

The following pricing includes Ocean Design's standard Factory Acceptance Testing (FAT) in accordance with our latest FAT procedures.

|      |                   |                                                                                                                                                           |                                             | Conn/Assy Qtys    |           | MBARI                        |                             |
|------|-------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|-------------------|-----------|------------------------------|-----------------------------|
| Item | No. of Line Items | Unit                                                                                                                                                      | ODI Assembly Part Number (Type Designation) | Qty Per Line Item | TOTAL QTY | Qty 1-5 Line Item Unit Price | Qty 6+ Line Item Unit Price |
| 1    | 3                 | <b>Jumper Assembly, 12-Way ROV Cable End Plug to 12-Way Bulkhead Penetrator with CAT-5e and 1.5m Pigtails, consisting of:</b>                             | 1033248 (OPM-203-01)                        |                   |           | \$8,687                      | \$8,383                     |
| 1.1  | 3                 | 12-Way ROV Cable End Plug (Pins) with 45° Integral JIC Hose Termination - Titanium CP, Gr2 Shell                                                          |                                             | 1                 | 3         |                              |                             |
| 1.2  | 3                 | 5m x 12-Way Fluid Filled Hose Assembly                                                                                                                    |                                             | 1                 | 3         |                              |                             |
| 1.3  | 3                 | 12-Way Bulkhead Penetrator with 90° Integral JIC Hose Termination and 1.5m Wire Pigtails with RJ-45 Connector and Protective Cap - Titanium CP, Gr2 Shell |                                             | 1                 | 3         |                              |                             |
|      |                   |                                                                                                                                                           |                                             |                   |           |                              |                             |
| 2    | 1                 | <b>Jumper Assembly, 12-Way ROV Cable End Plug to 12-Way Bulkhead Penetrator with CAT-5e and 1.5m Pigtails, consisting of:</b>                             | 104xxxx                                     |                   |           | \$7,883                      | \$7,607                     |
| 2.1  | 1                 | 12-Way ROV Cable End Plug (Pins) with 90° Molded Termination and Strain Relief - Titanium CP, Gr2 Shell                                                   |                                             | 1                 | 1         |                              |                             |
| 2.2  | 1                 | Cable, FALMAT Type FMXCAT52218K12 - Customer Supplied Material (CSM)                                                                                      |                                             | 1                 | 1         |                              |                             |
| 2.3  | 1                 | 12-Way Bulkhead Penetrator with Straight Molded Termination - Titanium CP, Gr2 Shell                                                                      |                                             | 1                 | 1         |                              |                             |
|      |                   |                                                                                                                                                           |                                             |                   |           |                              |                             |
| 3    | 1                 | Ethernet Qualification for Item 2 <sup>1</sup>                                                                                                            |                                             | 1                 | 1         | \$7,201                      | \$7,201                     |

Notes:

1. ODI does not guarantee ethernet functionality of Item 2; this quote assumes a successful qualification given the same with similar assemblies.

Delivery General Arrangement Drawings Available within 3 Weeks After Receipt of Order. Product Delivery to commence within 16 Weeks After Receipt of Customer Approval of General Arrangement Drawings.

Point of Delivery Ex-Works, Ocean Design Inc, Daytona Beach, Florida

Payment Terms Discount 2%-10, Net 30 Days From Date of Invoice

Customer Supplied Material Customer Supplied Material (CSM) is required 8 weeks prior to delivery. Please note that ODI reserves the right to ship in place, transfer title of goods, and invoice for any items which may be withheld from dispatch pending delivery of CSM and/or authorization.

Price includes Certificate of Conformity. Standard QC documentation is provided in electronic format. Paper copies are subject to an additional charge.

Please Note:- Orders for ROV product resulting from this quotation shall be delivered with ODI's new ROV handle per the attached sketch SK9471.

This Quotation, valid for 30 days, is subject to Ocean Design, Inc. Standard Terms and Conditions of Sale/Rev B - dated 01-May-2004 - that are available on request or from the Sales and Service page of our website at [www.odi.com](http://www.odi.com).

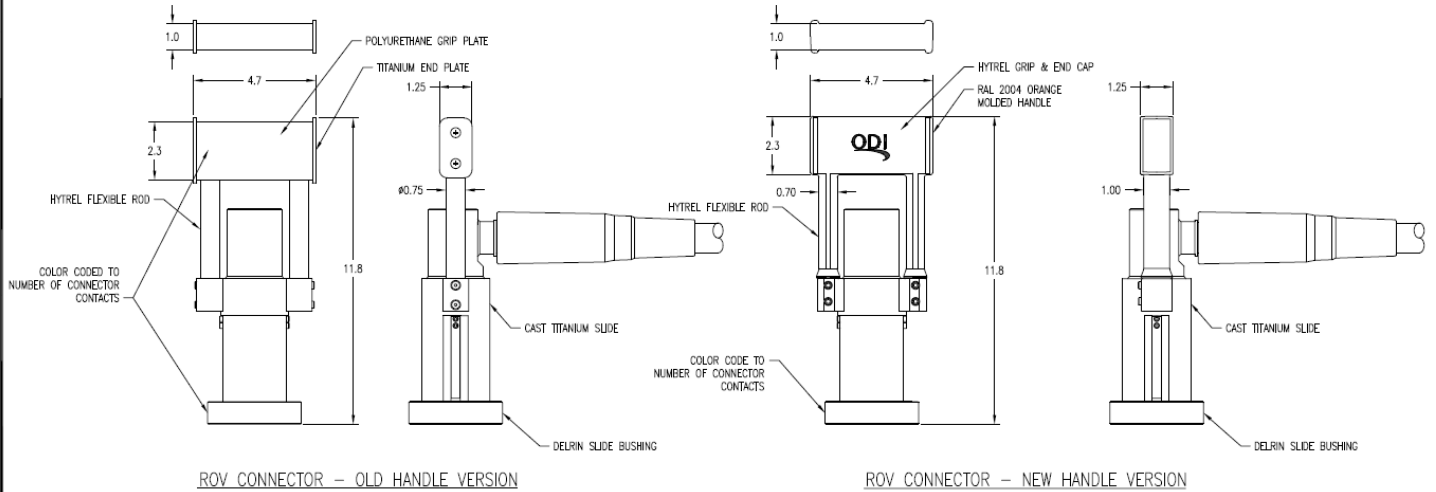
Sincerely,  
For Ocean Design, Inc.

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Jon A. Rinkenberger, Cost and Pricing Analyst

**Handle Configuration for all ROV Products that may be referenced by this Quotation**

NOTE: METHOD OF OPERATION IS IDENTICAL FOR  
NEW & OLD HANDLE CONFIGURATIONS.



SK9471