

**Sea-Bird Electronics, Inc.**

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SBE Quotation # 62502Q

Date: December 10, 2010

TO: Monterey Bay Aquarium Research Institute
ATTN: Bret Hobson
FROM: Craig Meyer

Sea-Bird Electronics is pleased to submit our **Quotation Number 62502Q** as follows:

Item	SBE Num	Qty	Description	Unit Price	Disc (%)	Ext. Disc Price
1	49	1	FastCAT CTD SENSOR - Includes 7000 meter titanium housing, RS-232 interface, 2.4 meter data/power interface cable (PN 801385), SEASOFT software, and complete documentation.	11,525.00	15.0	9,796.25
1a	49-1g	1	7000 meter strain gauge pressure sensor	.00	15.0	.00
1b	49-2	1	Wet-pluggable (MCBH) connectors instead of standard (XSG/RMG) connectors on instrument and data I/O cable	210.00	15.0	178.50
Total Order (ExWorks FOB Factory):						\$11,735.00
Educational Discount:						<\$1,760.25>
Total Discounted Price:						\$9,974.75

TERMS:

Prices in USA Dollars, FOB Factory, Bellevue, Washington. A 15% Educational Discount is included in this quote. Freight and insurance charges can be billed "Collect" or prepaid and added to our invoice. Payment is due Net 30 days from date of shipment. A service charge (computed at an annual rate of 12% and beginning on the 31st day) will be assessed on all accounts not paid within 30 days. Payment by credit card (VISA/MasterCard/AMEX only) is also accepted. Shipping: Typically 6 weeks after receipt of order. This quote is valid through 31 March, 2011.