



The RESON Group

To: MBARI
Phone No.: (831) 775-1770
Attn: Mr. Hans Thomas
C.c.:

Date: 30 May 2012
From: Kelly Wright
Our Ref: RMA504857b_120516
No. of Pages: One (1)

Subject: Quote for your annual Service Support Agreement (SSA) and the Repair/ Conversion of your RESON 7125 ICPU.

On behalf of RESON, Inc I am pleased to provide the following price quotation for various SeaBat multi beam components. The proposed components and prices are:

Qty	Part Number	Description	Unit Price	Total Price
1	REP7125ICPU	Repair/ Conversion of 7125 ICPU from 48 to 24 Volts	\$16,720.00	\$16,720.00
1	87710040	SSA for 7125 AUV without system back-up	\$20,560.00	\$20,560.00
1	X-Special	Trade-in Value of four PCB's	-\$2,658.60	-\$2,658.60
1	X-Special	One time only Repair Discount if SSA is Purchased to assist in converting from 48 to 24 Volt ICPU	-\$1,598.42	-\$1,598.42
		TOTAL:		\$33,022.98

Lead time: Two to Three days after receipt of order (ARO).

Terms and Conditions:

1. Prices are FOB, RESON Inc. Goleta, CA, USA.
2. RESON Standard Terms and Conditions apply.
3. Payment: Net 30 days, overdue payments will accrue interest at 1.5% per month.
4. Quote is valid for thirty days from receipt.
5. Repair discount only valid if SSA is purchased at the time when the repair is completed.
- 6.

Sincerely,

Kelly Wright
Service Supervisor
RESON Inc.
kelly.wright@reson.com