

Quotation

Moog Inc., Components Group
 Halifax Operations
 Focal Technologies Corp.
 77 Frazee Avenue
 Dartmouth, Nova Scotia, Canada
 B3B 1Z4
 Tel: 902-468-2263
 Fax: (902) 468-2249

FOCAL™

When placing order
 please clearly state
MCG Quote and Part Number

Quote Number	Q-27698 Rev 1	Customer Id	BP402 (MBARI)
Date Created	26 Nov 12	Subject	Mux Items
Quotation Valid	26 Nov 12 - 25 Jan 2013	End User	

MBARI

7700 Sandholdt Road
 Moss Landing, California 95039-9644 United States
 Tel: (831) 775-1910
 Fax: (831) 775-1652

Dale Graves

Tel: (831) 775-1913

Email: grda@mbari.org

Line	Part Number	Description	Qty	Unit Price	Extended Price
1.0	907-R.SMF	907 Remote Stack, SMF, MBARI	1	6,875.00	6,875.00
The Remote Stack has the following features and capabilities.					
Notes:					
1. Delivery: 9 weeks ARO.					
2. The part number listed does not currently exist. Before ordering, a new part number needs to be created. This new part number shall be the one ordered.					
3. Quote is based on the assembly tested to Moog Halifax standard testing.					
4. Warranty: 12 months.					

The Remote Stack consists of the following sub-assemblies.					
Line	Product	Description	Qty/Stk	Unit Price	
1.1	907-0025-03	907+R-SMB13, Remote Video/Data Multiplexer	1	5,625.00	
1 x SMF (LC), 20 dB Min. Optical Budget, 1310 nm Bidi Tx; 4 x NTSC/PAL (SMB), 4 x RS-232 (Molex), 2 x RS-485 / 1 x RS-422 (Molex); 907-DIAG-E Compatible; Dwg: 907-2035-00; Accessory Kit: 907-0026-18 (907+ACC)					
1.2	907-0242-00	907-SER, 8 Channel RS-232/485 Expansion Card	1	1,250.00	
8 Channels of RS-232/485, per channel configurable via switch settings; default configuration: 8 x RS-232, identify non-default configuration prior to order; 907-DIAG-E compatible; Dwg: 907-2047-00					
2.0	907-C.SMF	907 Console Stack, SMF, MBARI	1	7,875.00	7,875.00
The Console Stack has the following features and capabilities.					
Notes:					
1. Delivery: 9 weeks ARO.					
2. The part number listed does not currently exist. Before ordering, a new part number needs to be created. This new part number shall be the one ordered.					
3. Quote is based on the assembly tested to Moog Halifax standard testing.					
4. Warranty: 12 months.					

The Console Stack consists of the following sub-assemblies.					
Line	Product	Description	Qty/Stk	Unit Price	
2.1	907-0026-03	907+C-SMB15, Console Video/Data Multiplexer	1	5,625.00	
1 x SMF (LC), 20 dB Min. Optical Budget, 1550 nm Bidi Tx; 4 x NTSC/PAL (SMB), 4 x RS-232 (Molex), 2 x RS-485 / 1 x RS-422 (Molex); 907-DIAG-E Compatible; Dwg: 907-2036-00; Accessory Kit: 907-0026-18 (907+ACC)					
2.2	907-0242-00	907-SER, 8 Channel RS-232/485 Expansion Card	1	1,250.00	
8 Channels of RS-232/485, per channel configurable via switch settings; default configuration: 8 x RS-232, identify non-default configuration prior to order; 907-DIAG-E compatible; Dwg: 907-2047-00					
2.3	907-0238-00	907-DIAG-E, Ethernet Diagnostic Card	1	1,000.00	
SFP Diagnostics, Rx & Tx Power, Tx Bias Current, Temperature, Voltage, Wavelength, Required at Console only, .NET GUI; Dwg: 907-2039-00					

COMMON NOTES

- Moog Components Group, Focal Technologies offices will be closed December 21 – January 2. Please be advised your quoted delivery will be adjusted by 1.5 weeks to accommodate our shut down period if an order is placed prior to the 2012 Holiday Season.

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Total:	14,750.00
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Focal Terms & Conditions Document Rev R (12-11-07) apply.

Currency: US Dollars

Ex Works Origin
Payment Terms: N30

Remit to: Focal Technologies Corporation
77 Frazee Avenue
Dartmouth, Nova Scotia, Canada
B3B 1Z4
Tel:(902) 468-2263
Fax: (902) 468-2249
Email : focal@moog.com
Homepage: www.moog.com/marine


Jason Wilson, P. Eng - Electronics Sales Engineer
Tel: (902) 468-2263
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REVISION HISTORY		
Rev	Description	Date
R0	Baseline creation.	15-Nov-12
R1	Update to reflect a 907+ solution, with 907-SER and 907-DIAG-E at console.	26-Nov-12

◆◆◆ END QUOTE ◆◆◆