

PROPOSAL/QUOTATION

Dale Graves Manufacturing Group Leader Monterey Bay Aquarium Research Institute (MBARI) 7700 Sandholdt Road, Moss Landing CA 95039 Office Phone: 831 775 1913 Cell Phone: 831 345 0271 grda@mbari.org	Date:	7 November 2016
	Date of Inquiry:	26 October 2016
	Inquiry Reference:	Telephone
Proposal Number: QI 161107 MBARI (881A-GS Imaging)	Sales Contact:	Jack Roberts 805-484-6639
	Order Entry:	Operations@symphotic.com

We are pleased to submit the following quotation from our price list, pricing in U.S. Dollars. See Notes below:

Standard 881A profiling system

Item No.	Catalog Number	Description	Qty	Price (USD)	Total (USD)
1	41881GS232	Imaging sonar 881 A-GS Gyro Stabilized , RS232. 3000 m depth rating. Frequencies: 310 kHz, 675 kHz, or 1 MHz (default settings) Other frequencies can be selected through programmable software configurations (Tunable from 280 kHz to 1.1 MHz in 5 kHz steps). Imaging type, fluid compensated transducer. Transducer beam widths: 310 kHz: 4° x 40°, 675 kHz: 1.8° x 20°, 1 MHz: 0.9° x 10°. Range resolution: 1 m - 4 m: 2 mm (0.08"), 5 m & up: 10 mm (0.4"). Minimum detectable range: 150 mm (6"). 1000 m. 1000 meter maximum cable length using typical twisted pair (RS-485). Interface: RS-232 serial Connector: End mounted, four conductor, wet mating 20 - 36 VDC at less than 5 Watts power	1	\$15,937.00	\$15,937.00
2		Interface Source code : "C". For control and display only.	1	1780.00	\$1,780.00
		Subtotal			\$17,717.00
		Sales Tax, Moss Landing (7.625%)			1,350.92
		Total			\$19,067.92

Payment terms: Net 30 days.

Delivery estimate: 4 weeks for standard unit.

Pricing subject to changes in Canadian Dollar Exchange.

Note: The product in this proposal is produced by Imagenex and is covered by their warranty.

Product of Canada.



Jack Roberts
Symphotic TII Corporation

Comments:

Our Federal Tax ID (EIN) number is 05-0522657

Thank you for your interest in Symphotic TII Corporation.

Symphotic TII Corporation

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6. **TITLE AND RISK OF LOSS.** Subject to the provisions of Section 7 below and to Seller's right to stop delivery of Products in transit, title to and risk of loss of the Products will pass to Buyer upon delivery of possession of the Products by Seller to the carrier; provided, however, that title to any software incorporated within or forming a part of the Products shall at all times remain with Seller or the licensor(s) thereof, as the case may be. Any claims for damage to, or loss or misdelivery of, the Products will be filed directly with the carrier by Buyer.
7. **SECURITY INTEREST.** Seller reserves and Buyer grants to Seller a security interest in all Products sold and all proceeds thereof to secure the full payment and performance by Buyer of its obligations and liabilities to Seller. Buyer acknowledges and agrees that this document or copies of this document may be filed with the appropriate authorities as a financing statement and agrees to execute and deliver such other documents as Seller may request in order to evidence or perfect such security interest.
8. **WARRANTY.** Seller warrants that the Products will operate substantially in conformance with Seller's published specifications, when subjected to normal, proper and intended usage by properly trained personnel, for a period of one (1) year from the date of shipment to Buyer (the "Warranty Period"). Seller agrees during the Warranty Period, provided it is promptly notified in writing upon the discovery of any defect and further provided that all costs of returning the defective Products to Seller are pre-paid by Buyer, to repair or replace, at Seller's option, defective Products so as to cause the same to operate in substantial conformance with said specifications. Replacement parts may be new or refurbished, at the election of Seller. All replaced parts shall become the property of Seller. Shipment to Buyer of repaired or replacement Products shall be made in accordance with the provisions of Section 5 above. Lamps, fuses, bulbs and other expendable items are expressly excluded from the warranty under this Section 8. **SELLER'S SOLE LIABILITY WITH RESPECT TO EQUIPMENT, MATERIALS, PARTS OR SOFTWARE FURNISHED TO SELLER BY THIRD PARTY SUPPLIERS SHALL BE LIMITED TO THE ASSIGNMENT BY SELLER TO BUYER OF ANY SUCH THIRD PARTY SUPPLIER'S WARRANTY, TO THE EXTENT THE SAME IS ASSIGNABLE.**¹ In no event shall Seller have any obligation to make repairs, replacements or corrections required, in whole or in part, as the result of (i) normal wear and tear, (ii) accident, disaster or event of force majeure, (iii) misuse, fault or negligence of or by Buyer, (iv) use of the Products in a manner for which they were not designed, (v) causes external to the Products such as, but not limited to, power failure or electrical power surges, (vi) improper storage of the Products or (vii) use of the Products in combination with equipment or software not supplied by Seller. If Seller determines

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