

**Headquarters**

1873 Diamond Street
San Marcos, CA 92069 U.S.A.
Tel: (760) 471-5400 (800) 848-4257
Fax: (760) 471-4970
Website: www.falmat.com

Thursday, February 03, 2011

Ocean Innovations

7416 Cabrillo Ave
La Jolla, CA 92037
U.S.A.

ATTN: **Brock Rosenthal**

Thank you for the opportunity to bid on your custom cable requirements. We are pleased to submit the following quotation for your review and consideration.

PART NUMBER	DESCRIPTION	QTY	PRICE/FT
FM020211CP-1	Custom Cable Designed for MBARI small ROV. 1ea. Rod fill with an overall braided Kevlar Strength Member to provide 500 lbs of Working Load. 4ea. Single Mode Fiber cable, FM011402SM12 4ea. 14awg, Polypropylene Insulation, 600 volts rated. All components cabled together with Water Block in all interstices An overall Clear Mylar as a binder 0.045" wall Press Ext Neon Green Inner Polyurethane jacket. 0.138" wall Press Ext Neon Green Foam PE outer jacket. Finished diameter 0.710" nominal.	1x3,610 ft	\$6.90/ft

- Delivery: 9 to 10 weeks to ship A.R.O.
- Terms of payment: Net 30 days..
- FOB: San Marcos, CA
- Quote valid for 30 days
- Length tolerances are +/- 10%, unless stated otherwise

We look forward to receiving your comments regarding this quotation.

Thank You and Best Regards,

A handwritten signature in black ink, appearing to read 'Anderson Amaral', written over a horizontal line.

Anderson Amaral
Falmat Sales
E-mail: anderson@falmat.com

