



South Bay Cable Corp.

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Stanford University
Environmental Fluid Mechanics
Dept. of Civil and Env. Eng.
Stanford, CA 94305-4020

Attn: Brock Woodson

QUOTATION IN RESPONSE TO RFQ Verbal

OUR QUOTATION NO. 78864-B

AGENT No Agent

DATE March 24, 2010

WE ARE PLEASED TO OFFER OUR QUOTATION IN REPLY TO YOUR REQUEST ABOVE AS FOLLOWS:

1a.	1,000 Ft. (1 X)	SB-46827	\$17.70/Ft.
1b.	1,200 Ft. (1 X)	SB-46827	\$16.25/Ft.
1c.	1,500 Ft. (1 X)	SB-46827	\$13.80/Ft.

FOB: IDYLLWILD ☒ OTHER: _____ REELS: NO CHARGE ☒ OTHER: _____

FIRM FOR: 30 DAYS ☒ OTHER: _____

TERMS: NET 30 ☒ OTHER: _____ * TOLERANCE ON QTY. + 10%-0% ☐ OTHER: +/-0%

SHIPPING ESTIMATE: 12-14 Weeks

*Terms subject to credit approval

Bill Tell, Sales Engineer

FOR SOUTH BAY CABLE CORP.