

From: Argyle, Edward edward.argyle@te.com
Subject: RE: quote request Quote 20160712
Date: December 9, 2016 at 9:13 AM
To: Alana Sherman alana@mbari.org

AE

Alana,

I just received updated pricing for a qty of 3 units for the BCRL.

Description:	Qty	Unit Price	Price Extend	Lead Time ARO
2 MINL7 (1 coax, 6#22) CCPLs molded onto both ends of a CF PU cable	3	\$ 1,105.78	\$3,317.34	6 Weeks
MINL7 (1 coax, 6#22) BCRL on 1 mtr tails (half inch thread length)	3	\$ 543.00	\$1,979.24	9 Weeks

Yours sincerely,
for and on behalf of
SEACON

Edward Argyle

Inside Sales Representative



1700 Gillespie Way, El Cajon, California 92020, USA.
TEL: +1 (619) 562-7071 · FAX: +1 (619) 562-9706

From: Argyle, Edward
Sent: Thursday, December 08, 2016 2:05 PM
To: 'Alana Sherman' <alana@mbari.org>
Subject: RE: quote request Quote 20160712

Alana,

- 1) Unfortunately this part is made at a sister company and they are closed for today. I will find out tomorrow morning if changes the qty from 4 to 3 will affect the price.
- 2) It won't be a problem to separate the quote onto two different sales orders.

Yours sincerely,
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 15th – 17th March, 2016	 22nd – 24th March, 2016	 5th – 7th April, 2016	 2nd – 5th May, 2016
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From: Alana Sherman [<mailto:alana@mbari.org>]
Sent: Thursday, December 08, 2016 1:56 PM
To: Argyle, Edward <edward.argyle@te.com>
Subject: Re: quote request Quote 20160712

Hi Edward,

I am just writing up the POS and I had two follow up questions.

- 1) I will only be purchasing 3 bulkheads rather than 4, will that have an impact on the price of the BCRLs?