



Date: 04/04/16

200916-001

Greensea Systems, Inc.
10 East Main Street
PO Box 959
Richmond, Vermont 05477
802.434.6080
info@greenseainc.com

Company: MBARI
Contact: C Dawe
Project: Ventana SSMT
Phone: 831 775 1910
Email: dacr@mbari.org

Special Instructions:

- Issuing a Purchase Order against this Quotation accepts these terms and conditions.
- This is a fixed price quotation.
- Detailed description of the annual Enterprise-level service plan are included on page two of this quote and can be found on the Greensea website.
- MBARI service plan will expire on May 15, 2016.

Prepared	Quotation	RFQ	Delivery	Shipping Terms	Shipping Method	Payment Terms
mbg	200916-001	C Dawe	N/A	Included	3-Day Express	Due on Receipt

Item	Description	Quantity	Unit Price	Total
1	Annual Enterprise-level Service Plan. One year of Enterprise level service, support, maintenance, and training. Onsite training includes one ten-hour day with a Greensea engineer. Travel costs not included.	1	\$12,500	\$12,500
2	Greensea Engineering Support. Offshore, Shipboard, Out-of-Facility daily engineer at daily rate. Two Greensea engineers for two days onsite at MBARI. No travel required. Greensea Offshore Engineering Support. Offshore, Shipboard, Out-of-Facility daily engineer at daily rate.	1	\$7,240	\$7,240
3	Support costs are based on 12 hour days. Travel days are calculated using the standard hourly rate for the particular labor type and have an 8-hour minimum charge per day. ODCs are billed at actual cost plus fee and include any costs incurred outside of the standard labor rates above. ODCs typically include travel, meals, accommodations, materials, shipping, fares, communications, etc. Greensea Systems, Inc. uses the U.S. Government published per diem rates based on the location the work is conducted for all meal allowances during travel. Deliverables: Greensea engineer three days offshore, two days travel, includes travel expenses. Greensea engineer to provide support for the MBARI team while conducting operations offshore.	1	\$12,550	\$12,550
Total				\$32,290

Thank you for the opportunity!

This quotation is valid for 30 days from the original issue date.



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Annual Service, Support, Maintenance, and Training Plans

		Basic	Pro	Enterprise
1	Newsletter and email notifications	X	X	X
2	Online support login	X	X	X
3	Knowledge Base access	X	X	X
4	Bug fix updates	X	X	X
5	Minor feature updates		X	X
6	Major feature updates			X
7	Platform upgrade and migration support		X	X
8	Email support	X	X	X
9	Business hours phone support		X	X
10	24 hour phone support			X
11	5 hours online training	X		
12	10 hours online training		X	X
13	Onsite training			X

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