



July 10, 2017

MBARI

For the Attention of: Jose Rosal
Quote for Standard Products

Dear Jose,
 Many thanks for your enquiry; Inspired Energy is pleased to provide the following quotation for the products listed below.

Standard SMBus Battery Packs:

Purchase Order Quantity	1-11	12-23	24-71	72-239	240-1k
Lead Time Estimate (wks)	1-2	2-3	3-4	4-6	6-8
8-Cell					
NH2034HD34 14.4V, 6.8Ah, 98Wh, <8A	\$163.47	\$135.80	\$121.75	\$112.08	\$103.60

Smart SMBus Chargers:

PO Quantity	1-9	10-19	20-49	50-249	250-1k
Lead Time Estimate (Wks)	1-2	2-3	3-4	4-6	6-8
CH5000A,E or U 1-Bay Charger/calibrator	\$139.00	\$130.38	\$121.75	\$113.13	\$104.50
CH5050A,E or U 2-Bay Charger/calibrator	\$278.00	\$260.75	\$243.50	\$226.25	\$209.00
CH5555A,E or U 4-Bay Charger/calibrator	\$578.54	\$574.27	\$569.99	\$552.64	\$544.81
CH6555A,E or U 6-Bay Charger/calibrator	\$856.54	\$839.29	\$813.49	\$778.89	\$753.81
12-bay, 19" Rack-Mount Charger Systems					
CR12F203 For NF203x & ND203x	\$1,378.00	\$1,310.23	\$1,248.81	\$1,110.06	

- All multi-bay chargers have simultaneous operation.
- Please contact us for pricing of rack chargers pre-mounted into rack systems with power supplies etc.

Components & Replacement Parts:

IE Part #	Description	Price each
610018	AMP 5787428-1 right angle Std. Battery Conn. LH Key	\$2.50
610005	AMP 5787446-1 straight Std. Battery Conn. No Key	\$2.00
610007	AMP 5787422-1 right angle Std. Battery Conn. RH Key	\$2.00
BL237A	Circuit board for Std. Battery connectors	\$1.00
936192	Battery Mounting Guide Block - NL202x, 203x, 204x & 205x	\$1.00
936187	Travel / dust cap for 202x range batteries	\$1.00
936188	Travel / dust cap for 203x range batteries	\$1.00
Smart Battery Readers & Test Systems		
ATA004A	USB smart battery monitoring system	\$320.00

Shipping Terms: Ex-Works Newberry FL USA

Payment Terms: 1% 10 Net 30 upon establishment of trade credit

The volume breaks on this quote are based on purchase order volumes. We welcome fully scheduled, non-cancelable blanket purchase orders with multiple releases up to nine months in advance, as this enables us to schedule our manufacturing facility, advance-purchase the components at lower prices and to pass on the savings to you.

All Inspired Energy products are designed and built by Inspired Energy at our facility in Florida USA.

Lead times do vary depending on the current component availabilities at the time of the order and the size of your initial release. The lead-time estimates given are from receipt of order to the shipment of the initial release quantity & are valid at the time of quotation.



We recognize that even the best plans may change and whenever possible, Inspired Energy will attempt to accommodate changes to orders. If this is not possible, order delivery schedule changes will be allowed according to the following limits:

- Order changes will not be accepted within 4 weeks of the scheduled ship date.
- Push-outs up to 10 weeks must be requested in writing at least 4 weeks before the scheduled ship date.
- More than two push-outs of a single line-item order shall be deemed to be an order cancellation.
- Push-outs more than 10 weeks from the original ship date shall be deemed to be a cancellation.
- Cancellation charges, detailed below, will apply to any order or part thereof canceled.
- Upon receipt of a cancellation order, IE will provide a summary detailing the quantities of finished goods, sub-assemblies and components subject to cancellation charges.
- Any items not disposed of by the customer, 60 days after cancellation shall be disposed of by IE.
- All products are built to order & date coded on the date of packing/shipping. The product warranty is based on this date code. Any push-out or other shipping delay after the product has been date-coded, reduces the effective warranty on your product.
- Cancellation of partially-filled blanket orders will incur charges to adjust the quantity-based price to correctly reflect the reduced volume actually shipped as opposed to the quantity ordered.

Item	Cancellation Action
Date Coded Finished goods: Std. Products	70% Teardown & re-build charge
Un-Date Coded Finished goods: Std. Products	15% re-stocking / inventory holding / handling charge
Completed Standard Sub-Assemblies	15% re-stocking / inventory holding / handling charge
Common Components	15% re-stocking / inventory holding / handling charge

This quotation is valid for thirty (30) days from the date issued, and if not accepted in writing within this time, shall be void and of no effect. This quotation is subject to the Standard Conditions of Sale Inspired Energy available at www.inspiredenergy.com. This quotation applies to the full quantity of the above items purchased by you and ordered for delivery during the above delivery period. Inspired Energy is not responsible for performance or availability changes made by cell or component manufacturers.

Inspired Energy products are fully warranted against manufacturing defects based on our published specifications. Inspired Energy makes no claim of suitability for use in any customer-specific application. It is the responsibility of the device manufacturer to determine and confirm the suitability of these products for use in the device manufacturer's products, applications and markets under all operational conditions.

This quotation does not include any rights to any firmware, software or other intellectual property presently owned by Inspired Energy. All ownership rights to such intellectual property are and remain the sole property of Inspired Energy. Any software and firmware included in the product may not be reverse engineered, decompiled, disassembled, copied used or distributed at any time without prior written permission from Inspired Energy.

Please accept our thanks for considering an Inspired Energy product. If there are any questions concerning this quotation, or if you have any feedback regarding Inspired Energy's products or services, please don't hesitate to contact us.

Yours sincerely,

The Inspired Energy Sales Team:

Ann Hall
Customer Service

Dave Baggaley / Lex Jacobs / Dave Hellriegel
Technical Sales