



FUJIFILM North America Corp.
Optical Devices Division
6200 Phyllis Drive
Cypress, CA 90630

Quotation

TO: MBARI

CONFIDENTIAL and PROPRIETARY

Attn: Mark Chaffey

RE: UA13x4.5BERD, UA14x4.5BERD

QUOTATION DATE	SALESPERSON
11/9/2018	Chuck Lee
INQUIRY DATE	INQUIRY NUMBER
11/9/2018	110918MC

LN #	QUANTITY	DESCRIPTION	SHIPPING TERMS	PAYMENT TERMS	
			EXW Wayne, NJ	Net 30	
			LIST PRICE - US\$	DISCOUNT COST EA.	EXTENDED TOTAL
	1	UA13x4.5BERD 4K Plus Ultra HD Lens	\$43,500.00	\$28,275.00	\$28,275.00
	1	UA14x4.5BERD 4K Ultra HD Lens	\$40,500.00	\$26,325.00	\$26,325.00
		Note: Plus applicable tax and shipping fees.			
		PLEASE DIRECT ALL PURCHASE ORDERS TO:			
		FUJIFILM North America Corporation Optical Devices Division 10 High Point Dr., Wayne, NJ 07470		Sub Total	\$54,600.00
				SALES TAX	TBD
				SHIPPING	TBD
				FINAL COST	TBD

Additional Terms: This Quotation incorporates by reference and is subject to the applicable Terms and Conditions of Sale located at <http://www.fujifilmusa.com/termsandconditions/customer/>
This Quotation is valid for Sixty Days (60 Days) from Quotation Date, and is subject to applicable freight and sales tax charges.

Salesperson

Chuck Lee

FUJINON

FUJIFILM North America Corporation
Optical Devices Division