

Confidential and Proprietary Information of Sonardyne Inc.

Customer :	Monterey Bay Aquarium Research Institute (MBARI)	Account Manager:	Kim Swords 8280 Willow Place Drive North Suite 130, Houston Texas 77070 USA
Attention of :	Brett Hobson	Quote Number:	Q-12827
CC:	-	Date:	10/14/2024
Issued By:	Kim Swords		

Subject: KS-3447 1500 m AI Nano with Connector

Dear Brett

I want to begin by thanking you for your interest in Sonardyne. As per your chaser email received Oct 14, below is pricing for the equipment requested.

Pricing shown is for availability from Sonardyne factory in the UK, shipping would be additional, and can be arranged by Sonardyne if required and would be invoiced at cost + 15%.

If you have any questions or comments about this quote, please don't hesitate to get in touch with me.

With best regards,

Kim Swords

kim.swords@sonardyne.us

+1 281 890 2120 office

+1 832 859 0178 cell

Quotation



Confidential and Proprietary Information of Sonardyne Inc.

Product	Stock Code	Delivery - Weeks FRO	Qty	Unit List Price (USD)	Discounted Unit Price (USD)	Discounted Total Price (USD)
Nano with connector 1500m AL	8262-9902	TBD	1	7,241.82	5,793.46	5,793.46
NANO WITH CONNECTOR 1500m AL						

Subtotal		USD 7,241.82
Total Discount of 20.0%		USD 1,448.36
Grand Total		USD 5,793.46

Sonardyne Inc.
8280 Willow Place Drive
North Suite 130, Houston
Texas 77070
USA

T. +1 281 890 2120
F. +1 281 890 7047
www.sonardyne.com

Registered In USA

©2022
Sonardyne Inc.
All Rights Reserved.

Confidential and Proprietary Information of Sonardyne Inc.

Terms and Conditions of Quotation

1. This Sonardyne Quotation and any Purchase Order that is issued for Products or Services is subject to and in accordance with:
 - a. the terms of any existing Master Sales Agreement (MSA) the Customer has with Sonardyne governing the purchase of that Product or Service, or, if no MSA exists, Sonardyne's Supply of Products and Services Terms, a copy of which can be found at <https://info.sonardyne.com/terms/sales-usa> or can be supplied upon request, as amended by the Terms and Conditions of this Quotation, and
 - b. applicable Product Specification(s) which can be found at <https://info.sonardyne.com/products> collectively called "Sonardyne Sales Terms"
2. All Purchase Orders placed against this Quotation must reference this Quotation Number and be subject to the Sonardyne Sales Terms. Purchase Orders are subject to acceptance by Sonardyne through issuance of a Sales Order Acceptance form. The prices in this Quotation remain valid for 30 days from the date of this Quotation.
3. Sonardyne reserves the right to withdraw or modify this Quotation without notice.
4. Prices quoted are in USD.

The prices may be adjusted at the discretion of Sonardyne as a result of any movement of the actual exchange rate, published by OANDA, beyond +/- USD0.03 (the daily midpoint price of the relevant trading days) between the date of this quotation and the date of a valid order placement. Alternatively the Customer may, at Purchase Order placement, agree to purchase the products and/or services in GBP
5. A delivery schedule for the Products and/or Services can only be confirmed upon receipt of the Purchase Order.
6. Prices quoted are Ex Works, subject to the Sonardyne Supply of Products and Services Terms:
 - a. Sonardyne Products: Sonardyne, Yateley, UK, and, if applicable,
 - b. Deployment machines: Oslo, Norway,
 - c. Gate Valves: Norway or Sweden (which will be confirmed on receipt of the order).
7. Prices are exclusive of any applicable taxes, levies, import or export duties or fees, which will be invoiced as applicable.
8. Any additional costs incurred, such as shipping, will be invoiced at cost +15%.
9. Products are supplied in Sonardyne standard export packaging, unless otherwise stated.
10. Prices exclude any specialist quarantine certificates, certificates of conformity or any special packaging requirements, which are chargeable in addition
11. Products may be subject to USA and other relevant export licence controls.
12. Products may include software (whether embedded in any Product or provided as a software package or otherwise).
 - a. Where this quotation refers to price in respect of software this shall be deemed to be a licence fee and therefore no transfer of ownership in any software, copyright and intellectual property rights shall be implied or given.
 - b. In the event of a Sonardyne engineer installing any software (whether at the site of the Customer or Sonardyne), it is deemed that the Customer has read and accepted the Sonardyne Sales Terms including the terms relating to provision of software.
13. Payment terms to be negotiated prior to order acceptance.

All dealings and transactions between the Customer (and any of its representatives) and any Sonardyne company (and any of its representatives) MUST be in compliance with all applicable bribery and corruption legislation, including UK Bribery Act 2010 and US Foreign Corrupt Practices Act 1977. Sonardyne may require written assurances and evidence of compliance with the legislation. The copyright and other intellectual property rights of any third parties which may be referenced in this Quotation are hereby duly acknowledged.

Sonardyne Inc.
8280 Willow Place Drive
North Suite 130, Houston
Texas 77070
USA

T. +1 281 890 2120
F. +1 281 890 7047
www.sonardyne.com

Registered In USA

©2022
Sonardyne Inc.
All Rights Reserved.