



Ouster, Inc.
Ouster Inc.
350 Treat Ave
San Francisco CA 94110
United States

Quote
#QUO6223
6/20/2022

#

Ship To

Primary Contact Name	Expires	Project	Terms	Shipping Method
Eric Martin	7/20/2022		Net 30	Standard Shipping

Quantity	Item	Tax	Rate	Discount Rate	Amount
1	OS1-128-Rev-06	Yes	\$19,000.00	\$10,000.00	\$9,000.00
1	Gen2 128 Uniform	Yes	\$0.00		\$0.00
1	Interface Box	No	\$0.00		\$0.00
1	Sinbon_5m_t3_straight_to_straight	No	\$200.00	\$200.00	\$0.00
1	Plug Type B (US and Central America)	No			\$0.00
1	OS0-32-Rev-06	Yes	\$4,000.00		\$4,000.00
1	Gen2 32 Uniform	Yes	\$0.00		\$0.00
1	Interface Box	No	\$0.00		\$0.00
1	sinbon_10m_t3_straight_to_straight	No	\$250.00	\$250.00	\$0.00
1	Plug Type B (US and Central America)	No			\$0.00
2	Supply Chain Surcharge	No	\$500.00		\$1,000.00

Sub Total	\$24,450.00
Item Level Total Discount	(\$10,450.00)
Tax Total (0%)	\$0.00
Shipping Cost	\$170.00
Duties & Local Tax	
Total	\$14,170.00

This Quote and any associated purchase orders are subject to and incorporate by reference Ouster, Inc.'s Terms of Sale available at: <https://ouster.com/terms-of-sale/> (the "Terms of Sale"). Customer's signature or other acknowledgment of this Quote, or its acceptance of any goods or services included in this Quote, shall constitute Customer's acceptance of the Terms of Sale. Any additional or different terms in any of Customer's documents (including, without limitation, any general terms and conditions referenced in any Customer purchase order) are hereby deemed material alterations and notice of objection and rejection of them is hereby given.

Sales tax is estimated based on expected shipping address.

This total is exclusive of any payment processing fees which will be charged separately by Ouster, Inc.

This quotation and associate purchase order shall be EXW,

Thank you for your interest in our products. If you have any questions, please do not hesitate to contact us.

Best,
Ouster, Inc.
350 Treat Ave
San Francisco CA 94110
United States

Customer signature and Date:

 6/30/22

Sales Rep signature and Date:

pedro.moschioni@ouster.io
(415) 949-0108



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