

MBARI, Eric Martin  
MBARI  
7700 Sandholdt Road  
Moss Landing 92705 95039  
United States

## Quotation # SO1624

**Date:**  
07/07/2025**Expiration:**  
05/11/2025**Salesperson:**  
Vera Bronza**Valid Until:**  
05/11/2025**Payment Terms:**  
USD Immediate Payment**GST Reg #:**  
121-251-582**Incoterm:**  
DAP

| DESCRIPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | QUANTITY         | UNIT PRICE | AMOUNT              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------|---------------------|
| <b>1,000m of 2.7mm tether on a reel</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                  |            |                     |
| [20082030] Boxfish ROV Tether 2.7mm, yellow<br>Neutrally buoyant, fibre-optic tether with aramid strength members and abrasion resistant shell. 2.7mm diameter. Requires spare tether reel or spool for termination.                                                                                                                                                                                                                                                                                  | 1,100.000<br>m   | 20.51      | USD<br>\$ 22,561.00 |
| [22121440_Standard_2.7mm] Tether spool with termination (Standard, 2.7mm)                                                                                                                                                                                                                                                                                                                                                                                                                             | 1.000<br>Unit(s) | 976.58     | USD<br>\$ 976.58    |
| Subtotal                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                  |            | \$ 23,537.58        |
| <b>600m of 4.3mm tether, terminated</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                  |            |                     |
| [19061110] Boxfish ROV Tether 4.3mm (high strength) yellow<br>Neutrally buoyant, high strength, fibre-optic tether with aramid strength members and abrasion resistant shell. 4.3mm diameter. Requires spare tether reel or spool for termination.                                                                                                                                                                                                                                                    | 600.000 m        | 26.01      | USD<br>\$ 15,606.00 |
| [21112340_4.3mm_Extended] Boxfish Tether Reel (Extended, 4.3mm)<br>IP68 rated manual hand reel for fibre-optic tether. Includes long-life FORJ slip ring, hard case, tether termination and connectors to Boxfish ROV Control Console. Does not include tether. The standard version holds up to 1100m of 2.7mm tether, up to 600m of 3.7mm tether or up to 450m of 4.3mm tether. The extended version holds up to 3500m of 2.7mm tether, up to 1850m of 3.7mm tether or up to 1400m of 4.3mm tether. | 1.000<br>Unit(s) | 5,299.18   | USD<br>\$ 5,299.18  |
| Subtotal                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                  |            | \$ 20,905.18        |
| <b>50m of 4mm tether, terminated</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                  |            |                     |

|                                                                                                                                                                                                                                                    |                  |          |                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------|--------------------|
| [19061110] Boxfish ROV Tether 4.3mm (high strength) yellow<br>Neutrally buoyant, high strength, fibre-optic tether with aramid strength members and abrasion resistant shell. 4.3mm diameter. Requires spare tether reel or spool for termination. | 50.000 m         | 26.01    | USD<br>\$ 1,300.50 |
| [22121440_Standard_4.3mm] Tether spool with termination (Standard, 4.3mm)                                                                                                                                                                          | 1.000<br>Unit(s) | 978.41   | USD<br>\$ 978.41   |
| <b>Subtotal</b>                                                                                                                                                                                                                                    |                  |          | <b>\$ 2,278.91</b> |
| <b>USBL cable</b>                                                                                                                                                                                                                                  |                  |          |                    |
| [21010641] Blueprint Subsea USBL external cable harness                                                                                                                                                                                            | 1.000<br>Unit(s) | 437.68   | USD<br>\$ 437.68   |
| <b>Subtotal</b>                                                                                                                                                                                                                                    |                  |          | <b>\$ 437.68</b>   |
| <b>AUV console</b>                                                                                                                                                                                                                                 |                  |          |                    |
| [19040101_AUV] Boxfish Control Console (AUV)                                                                                                                                                                                                       | 1.000<br>Unit(s) | 7,395.69 | USD<br>\$ 7,395.69 |
| <b>Subtotal</b>                                                                                                                                                                                                                                    |                  |          | <b>\$ 7,395.69</b> |

|                       |                     |
|-----------------------|---------------------|
| <b>Untaxed Amount</b> | <b>\$ 54,555.04</b> |
| TAX 0%                | \$ 0.00             |
| <b>Total</b>          | <b>\$ 54,555.04</b> |

## Options

| Description                                                                                                                                                                                                                                                                                                               | Unit Price          |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| [24112520] Boxfish Grabber 300m for Boxfish ROV<br>Single action grabber, 300m depth rating, makes use of the Boxfish ROVs unique ability to position accurately while pitched and rolled to provide one-person control and manipulation.                                                                                 | <b>\$ 6,013.16</b>  |
| Boxfish Grabber 500m for Boxfish ROV<br>Single action grabber, 500m depth rating, makes use of the Boxfish ROVs unique ability to position accurately while pitched and rolled to provide one-person control and manipulation.                                                                                            | <b>\$ 7,196.67</b>  |
| [21043020-1000m] miniCTD DR (1000m)<br>Valeport direct reading MiniCTD sensor with pressure balanced conductivity cell, 0.05% accuracy pressure sensor (50Bar) and PRT temperature sensor. Supplied with pigtail / interface lead, operating manual and system transit case (when removed from Boxfish vehicle). [SERIAL] | <b>\$ 13,268.53</b> |

Terms:

<https://www.boxfishrobotics.com/terms-conditions/>

Payment may be made to:

Account Name: KB2077978USD1BOXFISH ROB

Account/IBAN Number: GB42CITI18500814223829

SWIFT Code: CITIGB2L

Bank: Citibank, N.A., 25 Canada Square Canary Wharf, London E14 5LB, United Kingdom