



#10-626 Esquimalt Rd.
Victoria, BC, Canada, V9A 3L4
T: +1 (250) 386-4015

QUOTATION #

Q20250807-01

Prepared by KTJ

7 August 2025
Valid until 06 September 2025

Customer Information:
Aaron Schnittger
MBARI
7700 Sandholdt Road
Moss Landing, CA
USA
95039

T: +1 (831) 775-1765

Ship to Information:
Aaron Schnittger
MBARI
7700 Sandholdt Road
Moss Landing, CA
USA
95039

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Item	QTY	Description	Unit Price (USD)	Price (USD)
1	1	Smith-Berger 22HB block mods for EWC-6 system Requires client to ship block to A.G.O. for mods Includes: - Disassembling block and machining features required for EWC-6 mods into wheel and frame - Reassembling block with EWC-6 magnetic encoding features Lead time: ~2 weeks at receipt of block	\$ 799.00	\$ 799.00
IN1	1	EWC-6 wire counter unit Standalone, winch-independent wire counter system for use with matching A.G.O. magnetically-encoded sheaves. Splash-proof handheld wire payout display with USB data-out - Displays length paid out (m or ft) and line speed (m/min or ft/min) - Max length count up to +/- 4999.9 units - Data out over ~1m long USB cable in an NMEA sentence format - Power: Self-powered with internal 9V battery 90hrs battery life w/ backlight off, 20hrs w/ backlight on Or can take up to 24VDC external power Refer to datasheet for full specs Lead time: In stock at time of quoting	\$ 2,440.00	\$ 2,440.00
IN3	1	Sheave-to-EWC signal cable: RMG-4-FS x 5m - 5m (~16 ft) cable length Lead time: In stock at time of quoting	\$ 300.00	\$ 300.00
IN4	1	Alternative longer sheave-to-EWC signal cable: RMG-4-FS x 15m - 15m (~49 ft) cable length Lead time: In stock at time of quoting	\$ 380.00	\$ 380.00

Please review [Terms and Conditions](#) on the last page, covering topics such as shipping and payment terms and methods.



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Payment term: Net 30

Accepted payment methods include wire transfer (details will be share upon invoicing) or, at A.G.O.'s discretion, by credit card. In the latter case, A.G.O. will issue an invoice via their PayPal account, which does not require the client to have a PayPal account of their own, but will incur an additional ~3% charge to cover PayPal's transaction fees. Please ensure that your organization allows payment of PayPal invoices with your organizational credit card prior to choosing to pay by credit card.

Terms and conditions of sale:

- ¹ Currency: All prices in US Dollars (USD)
- ² Quoted prices do not include taxes or shipping, and are valid until 06 Sep 2025 (30 days from date of quote).
- ³ The client is responsible for arranging shipping. For small, non-freight items, clients may choose to share their FedEx, UPS, or Purolator shipping account number with AGO for AGO to arrange shipping on the client's behalf. AGO will not do this for clients with DHL accounts. Otherwise, if client is unable to arrange shipping themselves, AGO will arrange shipping (typically under DAP terms) with one of their shipping accounts and add the charges to the final invoice.
- ⁴ Any shipping estimates made prior to when an order is actually ready to ship are only valid for a period of three (3) calendar days from date of estimate.
- ⁵ In the event of a sale, if the client is responsible for shipping any components to AGO for inclusion in any of the above systems, the client is responsible for arranging and handling shipping and any applicable import charges (i.e. DDP terms). If DDP is not possible and AGO's broker is required to clear any imported items, the import clearance charges will be added to the final invoice. If any items are shipped COD, the shipping charges will also be added to the final invoice. AGO is not responsible for delays associated with waiting for required client-supplied items to arrive.
- ⁶ All quoted leadtimes are subject to change according to current production schedule at time of order.
- ⁷ Any references to specific brands and/or part/model numbers for certain off-the-shelf parts in any of the above systems will generally be maintained, but AGO reserves the right to use equivalent alternative brands and/or part/model numbers that fulfill the same form, function, and qualities as the parts referred to above, e.g. in the event that the specific referenced parts are not reasonably available. If switching to an alternative source affects the quoted specs or significantly changes the quoted price, the change will be communicated to the client prior to being implemented.
- ⁸ It is the client's responsibility to ensure that all relevant requirements are fully communicated prior to purchase. AGO will strive to ask thorough questions to collect all requirements during the design development phase, but AGO is not responsible for deficiencies associated with any new or changed requirements that arise during the course of the project or after delivery of the completed system. Any changes that need to be made to meet new or changed requirements must follow a change request process which may result in AGO stopping work until the changes are finalized. AGO is not responsible for delays associated with implementing client-originating changes that arise during the course of the project. AGO will provide updated cost and leadtime estimates according to requested changes.
- ⁹ In the event of a sale/purchase decision by the client, the client must submit a Purchase Order to AGO documenting which items from the above quote they intend to purchase. For clients that do not use a PO system, a clearly worded email listing exactly which items are to be purchased will suffice, and AGO will issue a Purchase Order Acknowledgement to document the decision in lieu of a formal purchase order. Cancelled orders may be subject to a cancellation fee depending on factors like the stage at which the order was cancelled and how customized the order is.