

**Sea-Bird Electronics, Inc.**

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SBE Quotation # 91536Q

Date: October 06, 2016

TO: MBARI - MONTEREY BAY AQUARIUM RESEARCH INSTITUTE
ATTN: Hans Jannasch

FROM: Judah Goldberg

Sea-Bird Electronics is pleased to submit our **Quotation Number 91536Q** as follows:

Item	SBE Num	Qty	Description	Unit Price	Disc (%)	Disc Unit Price	Ext. Disc Price
1	38.110x	1	DIGITAL OCEANOGRAPHIC THERMOMETER - Standard measurement range (-5 to +35 C), certified stability of 0.001 C in six months. Includes 10,500 meter titanium housing, real-time RS-232C, 2.4 m data I/O cable, Seasoft software, and complete documentation.	2,575.00	15.0	2,188.75	2,188.75
1a	NOTE	1	Custom installed extended leads (3 ft) for use in K2 rig	.00	15.0	.00	.00
Total Order (ExWorks FOB Factory):							\$2,575.00
Educational Discount:							<\$386.25>
Total Discounted Price:							\$2,188.75

TERMS: Prices in USA Dollars, Ex-Works Factory, Bellevue, Washington. A 15% Government / Educational Discount is included in this quote. Freight and insurance charges can be billed "Collect" or prepaid and added to our invoice. Payment is due Net 30 days from date of shipment. A service charge (computed at an annual rate of 12% and beginning on the 31st day) will be assessed on all accounts not paid within 30 days. Payment by credit card (VISA/MasterCard/AMEX only) is also accepted. Shipping: Typically 2 weeks after receipt of order. This quote is valid through 31 December, 2016.

All purchases of Sea-Bird Scientific products and/or services are expressly and without limitation subject to Sea-Bird Scientific Terms and Conditions of Sale ("Sea-Bird TCs"), incorporated herein by reference and published on Sea-Bird's website at <http://www.seabird.com/terms-and-conditions-sale>. Sea-Bird TCs are incorporated by reference into each of Sea-Bird Scientific's offers or quotations, order acknowledgments, and invoice and shipping documents. The first of the following acts shall constitute an acceptance of Sea-Bird Scientific's offer and not a counteroffer and shall create a contract of sale ("Contract") in accordance with the Sea-Bird TCs, subject to Sea-Bird Scientific's final credit approval: (i) Buyer's issuance of a purchase order document against Sea-Bird Scientific's offer or quotation; (ii) Sea-Bird Scientific's acknowledgement of Buyer's order; or (iii) commencement of any performance by Sea-Bird Scientific in response to Buyer's order. Provisions contained in Buyer's purchase documents that materially alter, add to or subtract from the provisions of the Sea-Bird TCs shall be null and void and not considered part of the Contract.

Sea-Bird Scientific is an assumed business name and/or trade name of one or more of the following entities to which the subject matter of this document applies: Sea-Bird Electronics, Inc. (SBE), 13431 NE 20th Street, Bellevue, WA 98005, USA; Western Environmental Technology Laboratories, Inc. (WET Labs), 620 Applegate Street, Philomath, OR 97370, USA; Satlantic, L.P., Richmond Terminal Pier 9, North Marginal Rd., Halifax, NS B3K 5X8, Canada.