

**Sea-Bird Electronics, Inc.**

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**SBE Final Quote Number 65454R****Date:** October 18, 2011**TO:** Monterey Bay Aquarium Research Institute**ATTN:** Ken Heller**FROM:** Michael Handewith

Sea-Bird Electronics is pleased to submit our ***Final Quote Number 65454R*** as follows:

| Item                                      | SBE Num    | Qty | Description                                                                                                                                          | Unit Price | Extended Price  |
|-------------------------------------------|------------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------------|
| 1                                         | CONCERT37A | 1   | Confirm and recertify SBE 37. Complete external inspection; test all functions. Cost of major repairs, modifications or calibration is not included. | 125.00     | 125.00          |
| 2                                         | CAL 37     | 1   | Extra charge to calibrate C & T, and C&P cell and recal if necessary.                                                                                | 405.00     | 405.00          |
| 3                                         | PCAL 37    | 1   | Extra charge to calibrate SBE 37 pressure channel                                                                                                    | 120.00     | 120.00          |
| <b>Total Order (ExWorks FOB Factory):</b> |            |     |                                                                                                                                                      |            | <b>\$650.00</b> |
| <b>Net Total:</b>                         |            |     |                                                                                                                                                      |            | <b>\$650.00</b> |

**Sea-Bird will prepay and add to the invoice the return shipping charges, unless otherwise instructed.**

A 15% Educational Discount applies to new equipment and replacement parts and is included in this quote. **Calibration, Service & Repair charges are not subject to discount.**

**TERMS: NET 30** Priced in USA Dollars, ExWorks (FOB) Factory (Bellevue, Washington). Payment is due Net 30 days from date of shipment. A service charge (computed at an annual rate of 12% and beginning on the 31<sup>st</sup> day) will be assessed on all accounts not paid within 30 days. VISA, MasterCard, and AMEX are also accepted at customer's convenience. This quote is valid through **December 30<sup>th</sup>, 2011.**

If you have any questions or if we may be of further assistance, please do not hesitate to contact us.

Best regards,

Michael Handewith