

- ROM #8665 Rev. A -

Ocean Design is pleased to offer the following quotation:

Date: May 3, 2005
 To: MBARI
 Attn: Gene Massion / Debra Stakes
 Re: Science Harness Extension

The following pricing includes Ocean Design's standard Factory Acceptance Testing (FAT) in accordance with our latest FAT procedures.

		ROM 8665	Conn/Assy Qtys		Customer
	No. of Cust Line	Unit	Qty Per Line	TOTAL	Line Item Unit
Item	Items	Rated to 1300 Meters	Item	QTY	Price
		EXISTING TESTED DESIGN			
1	1	88M Science Harness	1	1	\$16,068
	1	12E ROV Cable End Plug with Right Angle Hose Termination - CP, Gr2 Titanium Shell	1	1	
	1	88 Meter x 12E (4 Twisted Pairs, 4 Straight) ODI Oil Filled Hose	1	1	
	1	12E Penetrator with Straight Hose Termination - CP, Gr2 Titanium Shell	1	1	
2	5	88M Science Harness	1	5	\$14,141
	5	12E ROV Cable End Plug with Right Angle Hose Termination - CP, Gr2 Titanium Shell	1	5	
	5	88 Meter x 12E (4 Twisted Pairs, 4 Straight) ODI Oil Filled Hose	1	5	
	5	12E Penetrator with Straight Hose Termination - CP, Gr2 Titanium Shell	1	5	
3	1	50M Science Harness	1	1	\$12,935
	1	12E ROV Cable End Plug with Right Angle Hose Termination - CP, Gr2 Titanium Shell	1	1	
	1	50 Meter x 12E (4 Twisted Pairs, 4 Straight) ODI Oil Filled Hose	1	1	
	1	12E Penetrator with Straight Hose Termination - CP, Gr2 Titanium Shell	1	1	
4	5	50M Science Harness	1	5	\$11,384
	5	12E ROV Cable End Plug with Right Angle Hose Termination - CP, Gr2 Titanium Shell	1	5	

	5	50 Meter x 12E (4 Twisted Pairs, 4 Straight) ODI Oil Filled Hose	1	5	
	5	12E Penetrator with Straight Hose Termination - CP, Gr2 Titanium Shell	1	5	
5	1	25M Science Harness	1	1	\$10,876
	1	12E ROV Cable End Plug with Right Angle Hose Termination - CP, Gr2 Titanium Shell	1	1	
	1	50 Meter x 12E (4 Twisted Pairs, 4 Straight) ODI Oil Filled Hose	1	1	
	1	12E Penetrator with Straight Hose Termination - CP, Gr2 Titanium Shell	1	1	
6	5	25M Science Harness	1	5	\$9,571
	5	12E ROV Cable End Plug with Right Angle Hose Termination - CP, Gr2 Titanium Shell	1	5	
	5	50 Meter x 12E (4 Twisted Pairs, 4 Straight) ODI Oil Filled Hose	1	5	
	5	12E Penetrator with Straight Hose Termination - CP, Gr2 Titanium Shell	1	5	
7	1	10M Science Harness	1	1	\$10,049
	1	12E ROV Cable End Plug with Right Angle Hose Termination - CP, Gr2 Titanium Shell	1	1	
	1	10 Meter x 12E (4 Twisted Pairs, 4 Straight) ODI Oil Filled Hose	1	1	
	1	12E Penetrator with Straight Hose Termination - CP, Gr2 Titanium Shell	1	1	
8	5	10M Science Harness	1	5	\$8,482
	5	12E ROV Cable End Plug with Right Angle Hose Termination - CP, Gr2 Titanium Shell	1	5	
	5	10 Meter x 12E (4 Twisted Pairs, 4 Straight) ODI Oil Filled Hose	1	5	
	5	12E Penetrator with Straight Hose Termination - CP, Gr2 Titanium Shell	1	5	
		HARD CABLE WITH MOLDED TERMS.			
9	1	10, 25, 50, or 88M	1	1	\$9,399
	1	12E ROV Cable End Plug with Right Angle Molded Termination - CP, Gr2 Titanium Shell	1	1	
	1	TBD Meter x 12E Polyurethane Jacketed Cable (CSM)	1	1	
	1	12E Penetrator with Straight Molded Termination - CP, Gr2 Titanium Shell	1	1	
10	5	10, 25, 50, or 88M	1	5	\$7,832
	5	12E ROV Cable End Plug with Right Angle Molded Termination - CP, Gr2 Titanium Shell	1	5	

	5	TBD Meter x 12E Polyurethane Jacketed Cable (CSM)	1	5	
	5	12E Penetrator with Straight Molded Termination - CP, Gr2 Titanium Shell	1	5	
		HARD CABLE WITH CSM CONNECTOR			
11	1	10, 25, 50, or 88M	1	1	\$6,661
	1	12E ROV Cable End Plug with Right Angle Molded Termination - CP, Gr2 Titanium Shell	1	1	
	1	TBD Meter x 12E Polyurethane Jacketed Cable Molded to Connector (CSM)	1	1	
12	5	10, 25, 50, or 88M	1	5	\$5,094
	5	12E ROV Cable End Plug with Right Angle Molded Termination - CP, Gr2 Titanium Shell	1	5	
	5	TBD Meter x 12E Polyurethane Jacketed Cable Molded to Connector (CSM)	1	5	

Delivery Quantities 1 Each, 8 Weeks ARO. Customer Supplied Cable and Connectors Required 4 Weeks Prior to Shipment.

Quantities of 5 each is dependent on collecting an order for 5 assemblies in a "Pool Buy," and will amount to 8 weeks after accumulation of 5 units of a line item. Any length assemblies can add up to the 5 units for 5-off pricing.

Point of Delivery FOB Ocean Design Inc, Ormond Beach, Florida

Payment Terms Discount 1%-10, Net 30 Days From Date of Invoice

Price includes Certificate of Conformity. Standard QC documentation is provided in electronic format. Paper copies are subject to an additional charge.

Customer Witness/Third Party Inspection may be subject to an additional delivery time and charges at time of order. Please contact ODI for information.

This Quotation, valid for 30 days, is subject to Ocean Design, Inc. Standard Terms and Conditions of Sale/Rev B - dated 01-May-2004 - that are available on request or from the Sales and Service page of our website at www.odi.com.

Notes:

- Custom lengths are available at premium.
- Options 1-10 will be tested on an Ethernet pass/fail basis.
- Options 11-12 will have Ethernet characteristic testing performed.

Sincerely,
For Ocean Design, Inc.

Christopher McPherson