



SeeByte's CoPilot Quotation

Commercial in Confidence

Company: Monterey Bay Aquarium Research Institute
Attention: Ben Erwin
Address: 7700 Sandholdt Road, Moss Landing, CA 95065

SeeByte Code: MBARI-QTE-1606A
Date: 06/06/2016

QUOTE:

Quantity	Price (\$USD)
1 unit, installation and tuning (includes 3 days of SeeByte engineer)	\$49,500

The cost of travel, subsistence and accommodation of SeeByte personnel are not included in the price. Additional travel dates are also not included in the price. These additional costs will be charged in addition with a 15% administration fee. If offshore days are required please contact SeeByte for a Quotation.

Onshore and Travel Rates

	Price per Day (\$USD)
Onshore and Travel Day Rates	\$1,300

In the event that offshore days are required please contact SeeByte.

This price does not include VAT. The quotation is valid for 60 days. This quotation is issued together with the attached SeeByte standard Terms of Business, which shall apply to any acceptance of this quotation.

Please allow up to two months for delivery from date of order. If systems are available in stock delivery should be significantly quicker.

SeeByte Ltd

Registered in Scotland Number: SC194014, VAT Registration Number: 783656681
Registered Office: Orchard Brae House, 30 Queensferry Rd, Edinburgh, EH4 2HS

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System Requirements:

- Doppler Velocity Log (Using PD6)
- Depth and Heading information supplied at ≥ 3 Hz
- Multibeam Imaging Sonar – if available this will improve the capabilities of the software.
- Access to the ROV's thrusters' control systems (digital joystick command stream) with updates at 5Hz minimum. Please contact SeeByte if using an analogue joystick.

All systems will be provided with User and Installation Manuals.

Installation

Installation onto a new ROV will be carried out onshore over a 3-day period with access to the ROV by a qualified SeeByte engineer. Installation will require in-water time however this can be in an approved harbour to avoid offshore time and costs. Additional installation days if required will be charged using the Onshore and Travel Day Rates.

In addition (but included in the price) there are around 12 days of pre-mobilisation engineering, typically over a four-week period, for each new ROV model that will be carried out at SeeByte's Edinburgh office. During this phase SeeByte engineers will need access to a technical point of contact for the customer and may require support from ROV manufacturer.

The installation includes:

- Liaison with customer's engineers to ensure that all the sensors are working as expected
- Tuning of hardware and software interface at the customer site
- Onshore testing at customer's base and in-harbour in-water testing (the harbour should offer a minimum of 20m long x 20m across x 5m depth)

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