



Visual Data Media Services
610 N. Hollywood Way
Burbank, CA 91505
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Digitizing Project for MBARI

Bid No: 18585 Monterey Bay Aquarium Research Institute

Digitize archive, includes Beta SP (4,458 hours), Digital Beta (11,906 hours), and D5 high-definition (9,500 hours)
Transcode to file (16 minute clips)
Spot QC
Generate progress report tailored to client's specifications (i.e. project status, issues with assets)
Data transfer (to LTO) + LTO stock
Tape Storage of approximate 30,000 assets (per month, 1 year minimum)
Timeline for project: 24 months

Detail Billing Description	Qty	Unit	Ext. Rate	Amount
Digitize SD & HD tapes - per minute				465,552.00
Encode from Tape to File [Per Minute]	1	1,551,840.00 Minute	0.30	465,552.00
Transcode to 16 minute clips - per minute				387,960.00
Transcode to file (per program minute)	1	1,551,840.00 Minute	0.25	387,960.00
Spot QC (video and audio) - per minute				465,552.00
Spot Check [QC] - Per minute	1	1,551,840.00 Each	0.30	465,552.00
Data Transfer (to LTO)				5,300.00
Data Transfer to LTO	1	265.00 Each	20.00	5,300.00
LTO Stock				18,550.00
LTO 7 Stock	1	265.00 Each	70.00	18,550.00
Asset Storage - 30,000 Tapes (per month/1 year minimum)				2,700.00
Media Asset Storage - per month	1	30,000.00 Each	0.09	2,700.00

Summary:

<u>Description</u>	<u>Total</u>
Digitize SD & HD tapes - per minute	465,552.00
Transcode to 16 minute clips - per minute	387,960.00
Spot QC (video and audio) - per minute	465,552.00
Data Transfer (to LTO)	5,300.00
LTO Stock	18,550.00
Asset Storage - 30,000 Tapes (per month/1 year minimum)	2,700.00

Bid Total \$: 1,345,614.00

TERMS AND CONDITIONS:

A purchase order, order number or written confirmation is required before work can start on any project.

All rates quoted are based on the information supplied at the time of quotation and are subject to change should any of the project details change.

Price assumes materials received are FINAL materials - not Preliminary. Working from Preliminary materials may incur additional charges.

Turnaround/delivery times can only be confirmed once all materials have been received. Dates are subject to change (see Additional Terms).

Additional charges may be incurred should materials provided not meet the agreed specification or standards.

Re-deliveries may incur additional costs.

Quotes are valid for 60 days unless agreed otherwise.

Prices are specific to the project within this quotation only and cannot be assumed for other projects outside of this agreement.

Clients may be subject to cancellation fees for any projects cancelled after work has begun.

Details of this project and pricing are to remain confidential and not to be distributed outside of client company unless agreed prior with Visual Data Media Services.

All materials created on behalf of clients will remain the full property of Visual Data Media Services until full payment has been received.

Dubbing terms - 30% payment required to commence project, followed by 30% following initial batch delivery (if applicable), remaining 40% to be invoiced upon final delivery or completion of project.

**COD clients are required to pay 50% up front and 50% prior to delivery of files.

ADDITIONAL TERMS:

For dubbing, the number of cast used will be at the discretion of Visual Data Media Services unless agreed otherwise with client.

Voice samples from existing voice bank or Casting Call are limited to 3 voice samples per main characters - additional casting for secondary roles, additional voice samples and specific voice castings may incur additional charges.

Dubbing delivery lead-times are dependent on receipt of all assets including voice tests and script approvals.

Lead-times will vary from project to project.

Price assumes content materials are received as per agreed upon schedule for the project.
