



January 14, 2013

BILLING CHANGE NOTICE

Xeos Technologies is working to improve our Iridium service and delivery process for all customers. To that end, we are working to synchronize our billing process with that used by Iridium and developing a new account management system which will provide near real time data usage access by customers. Customers will see some immediate changes in the timing and billing details provided and we appreciate your patience as we finalize the process.

We will be adopting Iridium's billing cycle, which runs monthly, covering service from the 00:00 of the 13th day of each month to 23:59 of the 12th day of the following month. You will receive one itemized invoice in January which covers all service and data charges outstanding through January 12, 2013. In some cases, this may be a multiple month billing. From then on, all accounts will be billed by Xeos on the 15th day of each month. Pre-paid accounts will be sent a zero balance invoice monthly which also indicates the remaining coverage period.

To ensure the accuracy of our new system, an email will be sent to each customer, asking for verification of the billing contact information we currently have on file as well as any special instructions you would like to request. At this time, you may also request to have a detailed usage report accompany invoices.

Xeos Iridium pricing structure (for 1 to 50 accounts) is as follows:

Plan Description	Activation Charge	Monthly Charge	Data Included	Additional Data Cost/kb
Plan 0 (Plan A)	\$0	\$13.00	0 kb	\$1.40
Plan 12 (Plan B)	\$40	\$16.00	12 kb	\$1.40
Plan 17	\$40	\$18.00	17 kb	\$1.40
Plan 30	\$40	\$28.00	30 kb	\$1.40
Suspension	\$0	\$1.00	N/A	N/A

Xeos Technologies is also developing **Xeos Online**, a web based console for users of Iridium devices. It allows users to view and manage hundreds of devices on a detailed map. Optional data overlays such as meteorological data and marine charts are available to enhance the application for your projects. Multiple users can be assigned to groups by an administrator – allowing a common pool of inventory to be easily assigned to projects. For more information about Xeos Online and for subscription pricing, please contact Kathryn@xeostech.com.

Thank you for your patience and we look forward to serving you better now and in the future as we continually strive to improve. Please feel free to contact me for assistance or new product information at any time.

Sincerely,

Kathryn Hull
Office Manager